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## COMPANY INFORMATION

### Board of Directors

Towfiq Habib Chinoy  
(Chairman)  
(Non-Executive Director)

Syed Hyder Ali  
(Chief Executive & Managing Director)  
(Executive Director)

Rizwan Ghani  
(Executive Director)

Jari Latvanen  
(Non-Executive Director)

Josef Meinrad Mueller  
(Non-Executive Director)

Muhammad Aurangzeb  
(Independent Director)

Shamim Ahmad Khan  
(Non-Executive Director)

Syed Aslam Mehdi  
(Non-Executive Director)

Syed Shahid Ali  
(Non-Executive Director)

Tariq Iqbal Khan  
(Non-Executive Director)

### Advisor

Syed Babar Ali

### Chief Financial Officer

Khurram Raza Bakhtayari

### Company Secretary

Adi J. Cawasji

### Rating Agency

PACRA

### Credit Rating

Long-Term : AA  
Short-Term : A1+

### Auditors

A.F. Ferguson & Co.  
(Chartered Accountants)

### Legal Advisors

Hassan & Hassan - Lahore  
Orr, Dignam & Co. - Karachi

### Shares Registrar

FAMCO Associates (Pvt.) Ltd  
8-F, Next to Hotel Faran  
Nursery, Block 6, P.E.C.H.S.,  
Shahrah-e-Faisal,  
Karachi-75400

**PABX** : (021) 34380101  
: (021) 34380105  
: (021) 34384621-3

**Fax** : (021) 34380106

**Email** : info.shares@famco.com.pk

### Bankers & Lenders

Allied Bank Limited  
Askari Bank Limited  
Bank Alfalah Limited  
Bank Al-Habib Limited  
Deutsche Bank A.G.  
Dubai Islamic Bank Pakistan Limited  
Habib Bank Limited  
Habib Metropolitan Bank Limited  
International Finance Corporation (IFC)  
JS Bank Limited  
MCB Bank Limited  
Meezan Bank Limited  
NIB Bank Limited  
Samba Bank Limited  
Soneri Bank Limited  
Standard Chartered Bank (Pakistan) Limited  
The Bank of Punjab  
The Bank of Tokyo - Mitsubishi UFJ, Limited  
United Bank Limited

## Head Office & Works

Shahrah-e-Roomi,  
P.O. Amer Sidhu,  
Lahore - 54760, Pakistan  
**PABX** : (042) 35811541-46  
**Fax** : (042) 35811195

### Offices:

Registered Office & Regional Sales office  
4th Floor, The Forum  
Suite No. 416 - 422, G-20, Block 9,  
Khayaban-e-Jami, Clifton,  
Karachi-75600, Pakistan

**PABX** : (021) 35874047-49  
: (021) 35378650-51  
: (021) 35831618, 35833011  
**Fax** : (021) 35860251

## Regional Sales Office

2nd Floor, G.D. Arcade  
73-E, Fazal-ul-Haq Road, Blue Area,  
Islamabad-44000, Pakistan

**PABX** : (051) 2348307-9  
: (051) 2806267  
**Fax** : (051) 2348310

## Zonal Sales Offices

C-2, Hassan Arcade Nusrat Road,  
Multan Cantt. - 60000, Pakistan  
**Tel & Fax** : (061) 4504553

2nd Floor Sitara Tower,  
Bilal chowk, Civil Lines, Faisalabad - Pakistan  
**Tel** : (041) 2602415  
**Fax** : (041) 2629415

## Web Presence

[www.packages.com.pk](http://www.packages.com.pk)

## DIRECTORS' REPORT FOR THE THREE MONTHS ENDED MARCH 31, 2016

The Directors of Packages Limited take pleasure in presenting to its shareholders, the quarterly report together with the un-audited financial statements of the Company for the three months ended March 31, 2016.

### Financial and Operational Performance

The comparison of the un-audited financial results for the first quarter ended March 31, 2016 as against March 31, 2015 is as follows:

	<b>Jan - March 2016</b>	Jan - March 2015
	<b>(Rupees in million)</b>	
Net sales	<b>4,583</b>	4,307
<b>EBITDA - Operations</b>	<b>861</b>	652
Depreciation and amortization	<b>(147)</b>	(143)
<b>EBIT - Operations</b>	<b>714</b>	509
Finance costs	<b>(109)</b>	(169)
Other (expenses) / income - net	<b>(73)</b>	(55)
Investment income	<b>1,379</b>	935
<b>Earnings before tax</b>	<b>1,911</b>	1,220
Taxation	<b>(319)</b>	(210)
<b>Earnings after tax</b>	<b>1,593</b>	1,010
<b>Basic earnings per share - Rupees</b>	<b>17.96</b>	11.57

During the first quarter of 2016, the Company achieved net sales of Rs. 4,583 million against net sales of Rs. 4,307 million of corresponding period of last year, representing sales growth of 6%. However, the overall volume growth has been 13% which has been offset by price discounts passed onto the customers of the packaging division on the back of deflationary trends in the raw material and fuel and power costs.

The Operations have generated Earnings before Interest, Tax, Depreciation and Amortization (EBITDA) of Rs. 861 million during the quarter under review against Rs. 652 million of corresponding period of year 2015, resulting in an increase of Rs. 209 million mainly due to revenue growth, prudent management of raw material costs, cost rationalization in operations and production efficiencies.

### Conversion of Preference Shares

During the quarter ended March 31, 2016, the Company, in accordance with the terms of the "Subscription Agreement", dated March 25, 2009, received a further request from International Finance Corporation ("IFC") for conversion of one million preference shares into ordinary shares on the basis of one ordinary share for one preference share. Consequently one million preference shares were converted to ordinary shares effective March 02, 2016. This has decreased finance cost of the Company by Rs. 19 million.

### **Investment in associated company - Tri-Pack Films Limited**

The Company has subscribed to the right shares offered by its associated company, Tri-Pack Films Limited during the quarter ended March 31, 2016 investing Rs. 367 million. Tri-Pack Films Limited has endeavored to reduce its reliance on debt through the rights issue, reducing both debt and creditors' financing, thus saving the interest expense. Your Company believes that this will yield positive returns for the Company in the long term.

### **Real estate development - Packages Mall**

The Company's development of a high quality retail mall at its Lahore land through its subsidiary, Packages Construction (Private) Limited is underway and is expected to be completed within this calendar year.

### **Future Outlook**

Despite increasing competition in Packaging Division business, the Company will continue to focus on improving shareholders' value through tight cost controls, product and process optimization, price rationalization and efficient working capital management. In the Consumer Product Division, the Company plans to take new initiatives for marketing of consumer products.

### **Company's Staff and Customers**

We wish to record our appreciation of the commitment of our employees to the Company and continued patronage of our customers.



**(Towfiq Habib Chinoy)**  
Chairman  
Lahore, April 21, 2016



**(Syed Hyder Ali)**  
Chief Executive & Managing Director  
Lahore, April 21, 2016

## 31 مارچ 2016 کو ختم ہونے والی سہ ماہی کے لئے ڈائریکٹرز کی رپورٹ

بیکیز لمیٹڈ کے ڈائریکٹرز اپنے حصص یافتگان کو پہلی سہ ماہی منہمہ 31 مارچ 2016 کے لئے سہ ماہی رپورٹ مع کمپنی کے غیر آڈٹ شدہ مالیاتی حسابات پیش کرتے ہوئے فخر محسوس کرتے ہیں۔

### مالیاتی اور آپریشنل کارکردگی

31 مارچ 2016 کو ختم ہونے والی پہلی سہ ماہی کے لئے غیر آڈٹ شدہ مالیاتی نتائج 31 مارچ 2015 کے مقابلے میں درج ذیل ہیں:

جنوری۔ مارچ 2015	جنوری۔ مارچ 2016	
		(روپے ملین میں)
4,307	4583	خالص سیلز
652	861	EBITDA۔ آپریشنز
(143)	(147)	فرسودگی اور کساد بازاری
509	714	EBIT۔ آپریشنز
(169)	(109)	فنانس کی لاگت
(55)	(73)	دیگر (اخراجات)/آمدنی۔ خالص
935	1,379	سرمایہ کاری کی آمدنی
1,220	1,911	آمدنی قبل از ٹیکس
(210)	(319)	ٹیکسیشن
1,010	1,593	آمدنی بعد از ٹیکس
11.57	17.96	بنیادی آمدنی فی شیئر۔ روپے

2016 کی پہلی سہ ماہی میں کمپنی نے 4,583 ملین روپے کی خالص سیلز حاصل کیں جبکہ 2015 کی اسی مدت کے دوران 4,307 ملین روپے کی خالص سیلز حاصل کی گئی تھیں اور اس طرح 6 فیصد سیلز گروتھ ظاہر ہوتی ہے۔ جبکہ ترقی کا مجموعی حجم 13 فیصد رہا جو کہ نرخوں کے ڈسکاؤنٹ کے ذریعے بیک پیجنگ ڈویژن کے صارفین کو منتقل کر دیا گیا اور اس کا پس منظر خام مال اور ایندھن و بجلی کے اخراجات میں کمی کے رجحانات تھے۔

آپریشنز سے زیر جائزہ سہ ماہی کے دوران آمدنی قبل از ٹیکس فرسودگی اور کساد بازاری (EBITDA) 861 ملین روپے رہی جبکہ 2015 کی اس مدت میں EBITDA 652 ملین روپے تھا، نتیجتاً 209 ملین روپے کا اضافہ دیکھنے میں آیا جو بنیادی طور پر ریونیو گروتھ، خام مال کے اخراجات پر محتاط انتظامات، ایندھن اور توانائی کے کمترین اخراجات، آپریشنز میں اخراجات کی راشنلائزیشن اور پیداواری صلاحیتوں میں بہتری کے سبب ممکن ہو سکا۔

### ترجیحی شیئرز کی منتقلی

31 مارچ 2016 کو ختم ہونے والی سہ ماہی کے دوران کمپنی کو ”سیکسکس پشن ایگریمنٹ“ مورخہ 25 مارچ 2009 کی شرائط کے مطابق انٹرنیشنل فنانس کارپوریشن

”آئی ایف سی“ سے ایک ملین ترجیحی شیئرز کو عمومی شیئرز میں منتقلی کے لئے ایک مزید درخواست موصول ہوئی جو ایک ترجیحی شیئر کے لئے ایک عمومی شیئر کی بنیاد پر ہے۔ اس کے نتیجے میں 2 مارچ 2016 کو ایک ملین ترجیحی شیئرز کو عمومی شیئرز میں منتقل کر دیا گیا۔ اس سے کمپنی کے فنانس کی لاگت میں 19 ملین روپے کمی ہوئی۔

### منسلکہ کمپنی میں سرمایہ کاری۔ ٹرائی پیک فلمز لمیٹڈ

کمپنی نے 31 مارچ 2016 کو ختم ہونے والی سہ ماہی کے دوران اپنی منسلکہ کمپنی، ٹرائی پیک فلمز لمیٹڈ میں 367 ملین روپے کی سرمایہ کاری کرتے ہوئے رائٹ شیئرز حاصل کئے۔ ٹرائی پیک فلمز لمیٹڈ نے رائٹ ایٹو کے ذریعے، قرضوں اور کریڈیٹرز کو فنانسنگ کی فنانسنگ میں کمی کر کے قرضوں پر انحصار کم کرنے کی کوشش کی تاکہ فنانس کے اخراجات میں بچت ہو۔ آپ کی کمپنی اس امر پر یقین رکھتی ہے کہ اس کوشش سے کمپنی کے لئے طویل مدتی مثبت منافع جات حاصل کئے جائیں گے۔

### ریٹیل اسٹیٹ ڈیولپمنٹ۔ پیکیجز مال

کمپنی لاہور میں اپنی اراضی پر ایک اعلیٰ اور جدید معیار کے مطابق ریٹیل مال تعمیر کر رہی ہے جو اس کے ذیلی ادارے پیکیجز کنسٹرکشن (پرائیویٹ) لمیٹڈ کے ذریعے تکمیل پارہا ہے اور توقع ہے کہ اسی مالیاتی سال میں اسے مکمل کر لیا جائے گا۔

### مستقبل پر ایک نظر

پیکیجز ڈویلپمنٹ کے کاروبار میں بڑھتی ہوئی مسابقت کے باوجود کمپنی اخراجات پر سخت کنٹرول، پروڈکٹ اور تمام تر طریقہ کار کی نگرانی، نرخوں کی درجہ بندی اور مستعد ورکنگ کیپٹل کے انتظام کے ذریعے حصص یافتگان کے فوائد میں اضافے پر توجہ دینے کا سلسلہ جاری رکھے گی۔ ٹشو ڈویلپمنٹ میں کمپنی کا منصوبہ ہے کہ ایشیائی صارف کی مارکیٹنگ کے لئے نئے اقدامات کئے جائیں۔

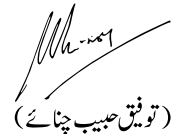
### کمپنی کا اسٹاف اور صارفین

ہم کمپنی کے لئے مسلسل کوششوں اور انتھک جدوجہد پر اپنے ملازمین اور مستقل تعاون و سرپرستی کے لئے اپنے صارفین کو خراج تحسین پیش کرتے ہیں۔

  
(سید حیدر علی)

چیف ایگزیکٹو اور پیکیجز ڈویلپمنٹ

لاہور، اپریل 21، 2016

  
(توفیق حبیب چنائے)

چیرمین

لاہور، اپریل 21، 2016

**PACKAGES LIMITED**  
**CONDENSED INTERIM BALANCE SHEET (UN-AUDITED)**

as at March 31, 2016


	Note	March 31, 2016 <u>Un-audited</u>	December 31, 2015 <u>Audited</u>
<b>(Rupees in thousand)</b>			
<b>EQUITY AND LIABILITIES</b>			
<b>CAPITAL AND RESERVES</b>			
Authorised capital			
150,000,000 (December 31, 2015: 150,000,000) ordinary shares of Rs. 10 each		<b>1,500,000</b>	1,500,000
22,000,000 (December 31, 2015: 22,000,000) 10% non-voting preference shares / convertible stock of Rs. 190 each		<b>4,180,000</b>	4,180,000
Issued, subscribed and paid up capital			
89,379,504 (December 31, 2015: 88,379,504) ordinary shares of Rs. 10 each		<b>893,795</b>	883,795
Reserves		<b>40,615,918</b>	41,878,330
Preference shares / convertible stock reserve		<b>1,235,633</b>	1,309,682
Accumulated profit		<b>3,807,376</b>	3,714,566
		<b>46,552,722</b>	47,786,373
<b>NON-CURRENT LIABILITIES</b>			
Long term finances	6	<b>3,615,261</b>	3,729,181
Liabilities against assets subject to finance lease		<b>25,078</b>	27,653
Deferred income tax liabilities	7	<b>379,119</b>	246,120
Retirement benefits		<b>40,425</b>	40,425
Deferred liabilities		<b>212,076</b>	201,576
		<b>4,271,959</b>	4,244,955
<b>CURRENT LIABILITIES</b>			
Current portion of long term liabilities		<b>391,933</b>	392,285
Finances under mark up arrangements - secured		<b>134,460</b>	884,481
Trade and other payables		<b>2,621,821</b>	3,278,124
Accrued finance costs		<b>434,723</b>	349,282
		<b>3,582,937</b>	4,904,172
<b>CONTINGENCIES AND COMMITMENTS</b>			
	8	-	-
		<b>54,407,618</b>	56,935,500



	Note	March 31, 2016 Un-audited	December 31, 2015 Audited
<b>ASSETS</b>			
<b>NON-CURRENT ASSETS</b>			
Property, plant and equipment	9	3,910,313	3,804,477
Investment property		154,274	155,426
Intangible assets		16,497	20,729
Investments	10	42,423,804	44,997,518
Long term loans and deposits		39,996	39,247
		<b>46,544,883</b>	<b>49,017,397</b>
<b>CURRENT ASSETS</b>			
Stores and spares		400,237	488,061
Stock-in-trade		1,728,528	1,780,177
Trade debts		2,224,065	1,781,022
Loans, advances, deposits, prepayments and other receivables		845,304	1,346,088
Income tax receivable	11	2,513,246	2,421,015
Cash and bank balances		151,355	101,740
		<b>7,862,735</b>	<b>7,918,103</b>
		<b>54,407,618</b>	<b>56,935,500</b>

The annexed notes 1 to 21 form an integral part of this condensed interim financial information.

  
Towfiq Habib Chinoy  
Chairman

  
Syed Hyder Ali  
Chief Executive & Managing Director

  
Tariq Iqbal Khan  
Director

**PACKAGES LIMITED**  
**CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (UN-AUDITED)**

for the three months ended March 31, 2016

			<b>March 31, 2016</b>	<b>March 31, 2015</b>
	<b>Note</b>		<b>Un-audited</b>	<b>Un-audited</b>
<b>(Rupees in thousand)</b>				
Local sales			<b>5,364,547</b>	5,001,632
Export sales			<b>5,937</b>	13,890
<b>Gross sales</b>			<b>5,370,484</b>	5,015,522
Less: Sales tax and excise duty			<b>778,825</b>	701,084
Commission			<b>8,401</b>	7,741
			<b>787,226</b>	708,825
<b>Net sales</b>			<b>4,583,258</b>	4,306,697
Cost of sales	12		<b>(3,383,304)</b>	(3,450,472)
<b>Gross profit</b>			<b>1,199,954</b>	856,225
Administrative expenses			<b>(226,505)</b>	(175,419)
Distribution and marketing costs			<b>(258,985)</b>	(172,219)
Other operating expenses			<b>(146,573)</b>	(98,261)
Other operating income			<b>73,370</b>	43,136
<b>Profit from operations</b>			<b>641,261</b>	453,462
Finance costs			<b>(108,942)</b>	(168,686)
Investment income			<b>1,379,094</b>	935,425
<b>Profit before taxation</b>			<b>1,911,413</b>	1,220,201
Taxation	13		<b>(318,603)</b>	(209,930)
<b>Profit for the period</b>			<b>1,592,810</b>	1,010,271
<b>Basic earnings per share</b>		Rupees	<b>17.96</b>	11.57
<b>Diluted earnings per share</b>		Rupees	<b>15.48</b>	10.14

The annexed notes 1 to 21 form an integral part of this condensed interim financial information.

  
Towfiq Habib Chinoy  
Chairman

  
Syed Hyder Ali  
Chief Executive & Managing Director


  
Tariq Iqbal Khan  
Director

**PACKAGES LIMITED**  
**CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED)**  
for the three months ended March 31, 2016

	<b>Three months ended</b>	
	<b>March 31, 2016</b>	<b>March 31, 2015</b>
	<b>Un-audited</b>	<b>Un-audited</b>
	<b>(Rupees in thousand)</b>	
Profit for the period	<b>1,592,810</b>	1,010,271
<i>Items that may be reclassified subsequently to profit or loss</i>		
<b>Other comprehensive income:</b>		
(Deficit) / surplus on remeasurement of available for sale financial assets	<b>(2,940,381)</b>	3,193,092
<b>Total comprehensive (loss) / income for the period</b>	<b><u>(1,347,571)</u></b>	<u>4,203,363</u>

The annexed notes 1 to 21 form an integral part of this condensed interim financial information.

  
Towfiq Habib Chinoy  
Chairman

  
Syed Hyder Ali  
Chief Executive & Managing Director


  
Tariq Iqbal Khan  
Director

**PACKAGES LIMITED**  
**CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UN-AUDITED)**

for the three months ended March 31, 2016

	Share capital	Share premium	Fair value reserve	General reserve	Preference shares / convertible stock reserve	Accumulated profit	Total
	( R u p e e s i n t h o u s a n d )						
<b>Balance as on December 31, 2014 (audited)</b>	863,795	3,232,831	29,223,250	12,310,333	1,571,699	2,800,819	<b>50,002,727</b>
<b>Appropriation of funds</b>							
Transferred to general reserve	-	-	-	1,500,000	-	(1,500,000)	-
Conversion of preference shares/convertible stock into ordinary share	10,000	177,969	-	-	(74,048)	-	<b>113,921</b>
	10,000	177,969	-	-	(74,048)	-	<b>113,921</b>
<b>Total comprehensive income for the period ended March 31, 2015</b>							
Profit for the period	-	-	-	-	-	1,010,271	<b>1,010,271</b>
Other comprehensive income:							
Surplus on remeasurement of available for sale financial assets	-	-	3,193,092	-	-	-	<b>3,193,092</b>
<b>Total comprehensive income for the period</b>	-	-	3,193,092	-	-	1,010,271	<b>4,203,363</b>
<b>Balance as on March 31, 2015 (Un-audited)</b>	873,795	3,410,800	32,416,342	13,810,333	1,497,651	2,311,090	<b>54,320,011</b>
<b>Transaction with owners recognised directly in equity</b>							
Final Dividend for the year ended December 31, 2014 Rs. 9.00 per share	-	-	-	-	-	(786,416)	<b>(786,416)</b>
Conversion of preference shares/convertible stock into ordinary share capital (1,000,000 ordinary shares of Rs. 10 each)	10,000	177,969	-	-	(187,969)	-	-
	10,000	177,969	-	-	(187,969)	(786,416)	<b>(786,416)</b>
<b>Total comprehensive income for the period ended December 31, 2015</b>							
Profit for the period	-	-	-	-	-	2,285,145	<b>2,285,145</b>
Other comprehensive income:							
Deficit on remeasurement of available for sale financial assets	-	-	(7,937,114)	-	-	-	<b>(7,937,114)</b>
Remeasurement of retirement benefit asset / liability	-	-	-	-	-	(95,253)	<b>(95,253)</b>
<b>Total comprehensive income for the period</b>	-	-	(7,937,114)	-	-	2,189,892	<b>(5,747,222)</b>
<b>Balance as on December 31, 2015 (audited)</b>	883,795	3,588,769	24,479,228	13,810,333	1,309,682	3,714,566	<b>47,786,373</b>
<b>Appropriation of funds</b>							
Transferred to general reserve	-	-	-	1,500,000	-	(1,500,000)	-
<b>Total transactions with owners, recognised directly in equity</b>							
Conversion of preference shares/convertible stock into ordinary share capital (1,000,000 ordinary shares of Rs. 10 each)	10,000	177,969	-	-	(74,049)	-	<b>113,920</b>
<b>Total comprehensive income for the period ended March 31, 2016</b>							
Profit for the period	-	-	-	-	-	1,592,810	<b>1,592,810</b>
Other comprehensive income:							
Deficit on remeasurement of available for sale financial assets	-	-	(2,940,381)	-	-	-	<b>(2,940,381)</b>
<b>Total comprehensive income for the period</b>	-	-	(2,940,381)	-	-	1,592,810	<b>(1,347,571)</b>
<b>Balance as on March 31, 2016 (un-audited)</b>	893,795	3,766,738	21,538,847	15,310,333	1,235,633	3,807,376	<b>46,552,722</b>

The annexed notes 1 to 21 form an integral part of this condensed interim financial information.

  
Towfiq Habib Chinoy  
Chairman

  
Syed Hyder Ali  
Chief Executive & Managing Director

  
Tariq Iqbal Khan  
Director

**PACKAGES LIMITED**  
**CONDENSED INTERIM CASH FLOW STATEMENT (UN-AUDITED)**

for the three months ended March 31, 2016

	Note	Three months ended	
		March 31, 2016	March 31, 2015
		Un-audited	Un-audited
<b>(Rupees in thousand)</b>			
<b>Cash flow from operating activities</b>			
Cash generated from operations	16	356,592	876,339
Finance cost paid		(23,501)	(169,451)
Taxes paid		(277,834)	(159,534)
Payments for accumulating compensated absences		(9,019)	(1,587)
<b>Net cash generated from operating activities</b>		<b>46,238</b>	<b>545,767</b>
<b>Cash flow from investing activities</b>			
Fixed capital expenditure		(265,695)	(54,459)
Investments		(366,667)	(1,210,134)
Long term loans and deposits - net		(749)	(508)
Proceeds from disposal of property, plant and equipment		60,519	18,871
Dividends received		1,329,094	935,425
<b>Net cash generated from / (used in) investing activities</b>		<b>756,502</b>	<b>(310,805)</b>
<b>Cash flow from financing activities</b>			
Liabilities against assets subject to finance lease - net		(2,927)	330
Dividend paid		(177)	(237)
<b>Net cash (used in) / generated from financing activities</b>		<b>(3,104)</b>	<b>93</b>
<b>Net increase in cash and cash equivalents</b>		<b>799,636</b>	<b>235,055</b>
Cash and cash equivalents at the beginning of the period		(782,741)	(1,010,104)
<b>Cash and cash equivalents at the end of the period</b>	17	<b>16,895</b>	<b>(775,049)</b>

The annexed notes 1 to 21 form an integral part of this condensed interim financial information.

  
Towfiq Habib Chinoy  
Chairman

  
Syed Hyder Ali  
Chief Executive & Managing Director

  
Tariq Iqbal Khan  
Director

**PACKAGES LIMITED**  
**NOTES TO AND FORMING PART OF THE CONDENSED INTERIM**  
**FINANCIAL INFORMATION (UN-AUDITED)**

for the three months ended March 31, 2016

**1. Legal status and nature of business**

Packages Limited ('the Company') is a public limited company incorporated in Pakistan and is listed on Pakistan Stock Exchange. It is principally engaged in the manufacture and sale of packaging materials and tissue products. The registered office of the Company is situated at 4<sup>th</sup> Floor, the Forum, Suite No. 416 - 422, G-20, Block 9, Khayaban-e-Jami, Clifton, Karachi, Pakistan. Head office and factory is located at Shahrah-e-Roomi, P.O. Amer Sidhu, Lahore, Pakistan.

The Company also holds investment in companies engaged in the manufacture and sale of inks, flexible packaging material, paper, paperboard and corrugated boxes, biaxially oriented polypropylene (BOPP) film and cast polypropylene (CPP) film, and companies engaged in insurance and real estate business.

**2. Basis of preparation**

These financial statements have been prepared in accordance with the requirements of the Companies Ordinance, 1984 ('the Ordinance') and the approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board and Islamic Financial Accounting Standards (IFAS) issued by the Institute of Chartered Accountants of Pakistan as are notified under the Companies Ordinance, 1984, provisions of and directives issued under the Companies Ordinance, 1984. Wherever the requirements of the Companies Ordinance, 1984 or directives issued by Securities and Exchange Commission of Pakistan differ with the requirements of IFRS or IFAS, the requirements of the Companies Ordinance, 1984 or the requirements of the said directives prevail.

**3. Significant accounting policies**

**3.1** The accounting policies adopted for the preparation of this condensed interim financial information are the same as those applied in the preparation of preceding annual published financial statements of the Company for the year ended December 31, 2015 except for the adoption of new accounting policies as referred to in note 3.2.1.

**3.2 Initial application of standards, amendments or an interpretation to existing standards**

The following amendments to existing standards have been published that are applicable to the Company's financial statements covering annual periods, beginning on or after the following dates:

**3.2.1 Amendments to published standards effective in current year**

New and amended standards and interpretations mandatory for the first time for the financial year beginning January 01, 2016:

Annual improvements 2014 are applicable for annual periods beginning on or after January 01, 2016. The amendments include changes from the 2012-14 cycle of the annual improvements project that affect 4 standards: IFRS 5, 'Non current assets held for sale and discontinued operations' regarding

methods of disposal, IFRS 7, 'Financial instruments: Disclosures' with consequential amendments to IFRS 1 regarding servicing contracts, IAS 19, 'Employee benefits' regarding discount rates and IAS 34, 'Interim financial reporting' regarding disclosure of information. These amendments do not have a material impact on the Company's financial statements.

Amendments to IAS 16, 'Property, plant and equipment' and IAS 38, 'Intangible assets' are applicable on accounting periods beginning on or after January 01, 2016. IASB has clarified that the use of revenue based methods to calculate the depreciation of an asset is not appropriate because revenue generated by an activity that includes the use of an asset generally reflects factors other than the consumption of the economic benefits embodied in the asset. The IASB has also clarified that revenue is generally presumed to be an inappropriate basis for measuring the consumption of the economic benefits embodied in an intangible asset. These amendments do not have a material impact on the Company's financial statements.

IAS 27 (Amendments), 'Separate financial statements' are applicable on accounting periods beginning on or after January 1, 2016. These provide entities the option to use the equity method to account for investments in subsidiaries, joint ventures and associates in their separate financial statements. These amendments do not have a material impact on the Company's financial statements.

Amendments to IFRS 10, 'Consolidated financial statements' and IAS 28, 'Investments in associates and joint ventures' are applicable on accounting periods beginning on or after January 01, 2016. These amendments address an inconsistency between the requirements in IFRS 10 and those in IAS 28 in dealing with the sale or contribution of assets between an investor and its associate or joint venture. The main consequence of the amendments is that a full gain or loss is recognised when a transaction involves a business, whether it is housed in a subsidiary or not. A partial gain or loss is recognised when a transaction involves assets that do not constitute a business, even if these assets are housed in a subsidiary. These amendments do not have a material impact on the Company's financial statements.

Amendments to IFRS 10, 'Consolidated financial statements' and IAS 28, 'Investments in associates and joint ventures' are applicable on accounting periods beginning on or after January 01, 2016. These amendments clarify the application of the consolidation exception for investment entities and their subsidiaries. These amendments do not have a material impact on the Company's financial statements.

IFRS 11 (Amendment), 'Joint arrangements' on acquisition of an interest in a joint operation is applicable on accounting periods beginning on or after 01 January 2016. This amendment adds new guidance on how to account for the acquisition of an interest in a joint operation that constitutes a business. The amendments specify the appropriate accounting treatment for such acquisitions. These amendments do not have a material impact on the Company's financial statements.

IFRS 14, 'Regulatory deferral accounts' is applicable on accounting periods beginning on or after January 01, 2016. This standard permits first time adopters to continue to recognise amounts related to rate regulation in accordance with their previous GAAP requirements when they adopt IFRS. However, to enhance comparability with entities that already apply IFRS and do not recognise such amounts, the standard requires that the effect of rate regulation must be presented separately from other items. These amendments do not have a material impact on the Company's financial statements.

Amendments to IAS 1, 'Presentation of financial statements' on the disclosure initiative is applicable on annual periods beginning on or after January 01, 2016, subject to EU endorsement. These amendments are part of the IASB initiative to improve presentation and disclosure in financial

reports. These amendments do not have a material impact on the Company's financial statements.

### **3.2.2 Standards, amendments and interpretations to existing standards that are not yet effective**

The following amendments and interpretations to existing standards have been published and are mandatory for the Company's accounting periods beginning on or after January 01, 2016 or later periods, but the Company has not early adopted them:

IFRS 9, 'Financial instruments' - classification and measurement is applicable on accounting periods beginning on or after January 01, 2015. This standard on classification and measurement of financial assets and financial liabilities will replace IAS 39, 'Financial instruments: Recognition and measurement'. IFRS 9 has two measurement categories: amortised cost and fair value. All equity instruments are measured at fair value. A debt instrument is measured at amortised cost only if the entity is holding it to collect contractual cash flows and the cash flows represent principal and interest. For liabilities, the standard retains most of the requirements of IAS 39. These include amortised-cost accounting for most financial liabilities, with bifurcation of embedded derivatives. The main change is that, in cases where the fair value option is taken for financial liabilities, the part of a fair value change due to an entity's own credit risk is recorded in other comprehensive income rather than the income statement, unless this creates an accounting mismatch. This change will mainly affect financial institutions. This IFRS is under consideration of the relevant Committee of the Institute of Chartered Accountants of Pakistan. The Company has yet to assess the impact of these changes on its financial statements.

IFRS 9, 'Financial instruments' is applicable on accounting periods beginning on or after January 01, 2018. IASB has published the complete version of IFRS 9, 'Financial Instruments', which replaces the guidance in IAS 39. This final version includes requirements on the classification and measurement of financial assets and liabilities; it also includes an expected credit losses model that replaces the incurred loss impairment model used today. This IFRS is under consideration of the relevant Committee of the Institute of Chartered Accountants of Pakistan. The Company has yet to assess the impact of these changes on its financial statements.

IFRS 15, 'Revenue from contracts with customers' is applicable on accounting periods beginning on or after January 01, 2017. This is a converged standard from the IASB and FASB on revenue recognition. The standard will improve the financial reporting of revenue and improve comparability of the top line in financial statements globally. The Company shall apply this standard from January 01, 2017 and does not expect to have a material impact on its financial statements.

#### **4. Taxation**

The provision for taxation for the three months ended March 31, 2016 has been made using the tax rate that would be applicable to expected total annual earnings.

#### **5. Estimates**

The preparation of interim financial statements requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expenses. Actual results may differ from these estimates.

In preparing this condensed interim financial information, the significant judgements made by management in applying the Company's accounting policies and the key sources of estimation uncertainty were the same as those that applied to the financial statements for the year ended



December 31, 2015, with the exception of changes in estimates that are required in determining the provision for income taxes as referred to in Note 4.

## 6. Long term finances

	<b>March 31, 2016</b>	December 31, 2015
<b>Note</b>	<b>Un-audited</b>	Audited
	<b>(Rupees in thousand)</b>	
Local currency loans - secured	<b>2,100,000</b>	2,100,000
Preference shares / convertible stock - unsecured	<b>2,014,895</b>	2,128,815
	<b>4,114,895</b>	4,228,815
Transfer to capital and reserves [1,000,000 shares (December 31, 2015: 1,000,000 shares)]	6.1 <b>(113,920)</b>	(113,920)
	<b>4,000,975</b>	4,114,895
Current portion shown under current liabilities	<b>(385,714)</b>	(385,714)
	<b>3,615,261</b>	3,729,181

**6.1** During the period, IFC exercised its right to convert 1,000,000 (December 31, 2015: 2,000,000) preference shares / convertible stock of Rs. 190 into 1,000,000 (December 31, 2015: 2,000,000) ordinary shares of Rs 10 each. Consequently, the Company converted 1,000,000 (December 31, 2015: 2,000,000) preference shares / convertible stock during the period. Accordingly, the liability portion pertaining to 1,000,000 preference shares / convertible stock (December 31, 2015: 2,000,000) converted into ordinary shares has been transferred to capital and reserves.

**7.** The Divisional Bench of Sindh High Court in an order dated May 7, 2013 in case of another company has interpreted section 113(2)(c) of the Income Tax Ordinance, 2001 ('the Ordinance') in the manner that the benefit of carry forward of minimum tax paid is not available if otherwise no tax was payable by the company due to taxable loss.

Taking a prudent view on the matter, the Company has not adjusted the net deferred tax liability against aggregate tax credits of Rs. 436.93 million (2015: Rs. 436.93 million) available under section 113 of the Ordinance. Tax credits under section 113 of the Ordinance amounting to Rs. 203.917 million, Rs. 110.934 million and Rs. 122.079 million are set to lapse by the end of years ending on December 31, 2016, 2017 and 2020 respectively.

## 8. Contingencies and commitments

### 8.1 Contingencies

- (i) Claims against the Company not acknowledged as debts Rs. 19.309 million (December 31, 2015: Rs. 18.946 million).
- (ii) Post dated cheques not provided in the condensed interim financial information have been furnished by the Company in favor of the Collector of Customs against custom levies aggregated to Rs. 67.084 million (December 31, 2015: Rs. 69.148 million) in respect of goods imported.
- (iii) Standby letter of credit issued by Habib Bank Limited Pakistan ('HBL Pakistan') in favor of Habib

Bank Limited Bahrain ('HBL Bahrain') on behalf of the Company amounts to USD 11.770 million (Equivalent to PKR 1,232.319 million) (December 2015: USD 11.770 million (Equivalent to PKR 1,232.781 million)).

## 8.2 Commitments in respect of

- (i) Letters of credit and contracts for capital expenditure Rs. 301.744 million (December 31, 2015: Rs. 295.519 million).
- (ii) Letters of credit and contracts other than for capital expenditure Rs. 284.231 million (December 31, 2015: Rs. 223.465 million).
- (iii) The amount of future payments under operating leases and the period in which these payments shall become due are as follows:

Note	March 31, 2016	December 31, 2015
	Un-audited	Audited
	<b>(Rupees in thousand)</b>	
Not later than one year	<b>5,572</b>	10,597
Later than one year and not later than five years	<b>39,453</b>	37,259
	<b>45,025</b>	47,856

## 9. Property, plant and equipment

Operating assets - at net book value		
Owned assets	<b>3,430,277</b>	3,540,012
Assets subject to finance lease	<b>31,964</b>	35,248
	<b>3,462,241</b>	3,575,260
9.1		
Capital work-in-progress	<b>448,072</b>	229,217
9.2		
	<b>3,910,313</b>	3,804,477

### 9.1 Operating assets

Opening net book value	<b>3,575,260</b>	3,435,863
Additions during the period	<b>46,841</b>	721,273
Transfer in at book value - net	-	2,168
	<b>46,841</b>	723,441
Disposals during the period at book value	<b>(18,720)</b>	(28,241)
Transferred to investment property	-	(6,464)
Depreciation charged during the period	<b>(141,140)</b>	(549,339)
	<b>(159,860)</b>	(584,044)
Closing net book value	<b>3,462,241</b>	3,575,260

### 9.1.1 Additions during the period / year

	<b>March 31, 2016</b>	December 31, 2015
<b>Note</b>	<b>Un-audited</b>	Audited
	<b>(Rupees in thousand)</b>	
Freehold land	-	26,641
Buildings on freehold land	-	2,376
Plant and machinery	<b>24,008</b>	577,515
Furniture and fixtures	<b>130</b>	1,651
Other equipment	<b>13,261</b>	38,187
Vehicles	<b>9,442</b>	74,903
	<b>46,841</b>	721,273

### 9.2 Capital work-in-progress

Civil works	<b>28,755</b>	11,229
Plant and machinery	<b>401,291</b>	194,137
Advances	<b>18,026</b>	23,851
	<b>448,072</b>	229,217

### 10. Investments

Opening balance	<b>44,997,518</b>	47,304,365
Investments made in related parties during the period	10.1 <b>366,667</b>	2,437,175
Deficit on remeasurement of available for sale financial assets	<b>(2,940,381)</b>	(4,744,022)
Closing balance	<b>42,423,804</b>	44,997,518

#### 10.1 Investments made in related parties during the period

Packages Construction (Private) Limited	-	2,400,000
Anemone Holdings Limited	-	36,675
CalciPack (Private) Limited	-	500
Tri-Pack Films Limited	10.2 <b>366,667</b>	-
	<b>366,667</b>	2,437,175

**10.2** This represents share deposit money against which shares were issued in the month of April 2016.

**10.3** As of March 31, 2016, an aggregate of 410,000 shares (December 2015: 310,000) of Nestle Pakistan Limited having market value Rs. 2,867.642 million (December 2015: Rs. 2,418.0 million) were pledged in favor of HBL Pakistan against issuance of standby letter of credit in favor of HBL Bahrain as referred to in note 8.1.

**11.** In 1987, the Income Tax Officer (ITO) re-opened the Company's assessments for the accounting years ended December 31, 1983 and 1984 disallowing primarily tax credit given to the Company under section 107 of the Income Tax Ordinance, 1979. The tax credit amounting to Rs. 36.013

million on its capital expenditure for these years was refused on the grounds that such expenditure represented an extension of the Company's undertaking which did not qualify for tax credit under this section in view of the Company's location. The assessments for these years were revised by the ITO on these grounds and taxes reassessed were adjusted against certain sales tax refunds and the tax credits previously determined by the ITO and set off against the assessments framed for these years.

The Company had filed an appeal against the revised orders of the ITO before the Commissioner of Income Tax (Appeals) [CIT (A)], Karachi. The Commissioner has, in his order issued in 1988, held the assessments reframed by the ITO for the years 1983 and 1984 presently to be void and of no legal effect. The ITO has filed an appeal against the Commissioner's order with the Income Tax Appellate Tribunal (ITAT). The ITAT has in its order issued in 1996 maintained the order of CIT (A). The assessing officer after the receipt of the appellate order passed by CIT (A), has issued notices under section 65 of the Income Tax Ordinance, 1979 and the Company has filed a writ petition against the aforesaid notices with the High Court of Sindh, the outcome of which is still pending.

The amount recoverable Rs. 36.013 million represents the additional taxes paid as a result of the disallowance of the tax credits on reframing of the assessments.

## 12. Cost of sales

	<b>Three months ended</b>	
	<b>March 31, 2016</b>	March 31, 2015
	<b>Un-audited</b>	Un-audited
	<b>(Rupees in thousand)</b>	
Materials consumed	<b>2,344,873</b>	2,373,431
Salaries, wages and amenities	<b>290,890</b>	260,177
Travelling	<b>4,515</b>	4,218
Fuel and power	<b>132,362</b>	168,579
Production supplies	<b>123,172</b>	90,427
Excise duty and sales tax	<b>304</b>	92
Rent, rates and taxes	<b>8,816</b>	418
Insurance	<b>8,206</b>	8,966
Repairs and maintenance	<b>80,811</b>	78,753
Packing expenses	<b>86,636</b>	74,290
Depreciation on property, plant & equipment	<b>131,384</b>	129,452
Amortisation of intangible assets	<b>2,433</b>	2,433
Technical fee and royalty	<b>3,166</b>	3,194
Other expenses	<b>55,477</b>	39,383
	<b>3,273,045</b>	3,233,813
Opening work-in-process	<b>210,945</b>	211,699
Closing work-in-process	<b>(159,883)</b>	(202,096)
Cost of goods produced	<b>3,324,107</b>	3,243,416
Opening stock of finished goods	<b>538,591</b>	678,575
Closing stock of finished goods	<b>(479,394)</b>	(471,519)
	<b>3,383,304</b>	3,450,472
<b>13. Taxation</b>		
Current	<b>185,603</b>	136,930
Deferred	<b>133,000</b>	73,000
	<b>318,603</b>	209,930

#### 14. Earnings per share

Three months ended	
March 31, 2016	March 31, 2015
Un-audited	Un-audited

(Rupees in thousand)

##### 14.1 Basic earnings per share

Profit for the period	Rupees in thousand	<b>1,592,810</b>	1,010,271
Weighted average number of ordinary shares	Numbers	<b>88,709,174</b>	87,301,726
Earnings per share	Rupees	<b>17.96</b>	11.57

##### 14.2 Diluted earnings per share

Profit for the period	Rupees in thousand	<b>1,592,810</b>	1,010,271
Return on preference shares / convertible stock - net of tax	Rupees in thousand	<b>48,628</b>	65,347

**1,641,438**

**1,075,618**

Weighted average number of ordinary shares	Numbers	<b>88,709,174</b>	87,301,726
Weighted average number of notionally converted preference shares / convertible stock	Numbers	<b>17,357,172</b>	18,764,620

**106,066,346**

**106,066,346**

Earnings per share	Rupees	<b>15.48</b>	10.14
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## 15. Transactions with related parties

Relationship with the Company	Nature of transactions	Three months ended	
		March 31, 2016	March 31, 2015
		Un-audited	Un-audited
<b>(Rupees in thousand)</b>			
i. Subsidiaries	Purchase of goods and services	202,569	211,358
	Sale of goods and services	25,991	8,701
	Dividend income	97,094	165,425
	Rental and other income	6,779	4,456
	Management and technical fee	5,835	7,045
	Investments	-	1,210,134
	Expenses incurred on behalf of subsidiaries	105,711	101,207
ii. Joint venture	Purchase of goods and services	609,636	618,022
	Sale of goods and services	9,882	17,346
	Rental and other income	15,039	13,544
	Sale of property, plant & equipment	-	77
iii. Associates	Purchase of goods and services	139,812	173,723
	Sale of goods and services	1,083	660
	Investments	366,667	-
	Insurance premium	35,786	30,453
	Commission earned	2,595	475
	Insurance claims received	8	681
	Rental and other income	204	79
	Sale of property, plant & equipment	-	1,834
	Dividend income	50,000	-
iv. Post employment benefit plans	Expense charged in respect of retirement benefit plans	22,155	21,082
v. Key management personnel	Salaries and other employee benefits	28,756	26,384

All transactions with related parties have been carried out on mutually agreed terms and conditions.

### Period-end balances

	March 31, 2016	December 31, 2015
	Un-audited	Audited
	<b>(Rupees in thousand)</b>	
Receivable from related parties		
Subsidiaries	104,104	80,294
Joint venture	509,548	1,059,344
Associates	58,348	10,656
Payable to related parties		
Subsidiaries	88,060	89,347
Joint venture	242,134	232,766
Associates	95,371	58,485
Retirement funds	16,343	14,590

These are in the normal course of business and are interest free.

## 16. Cash generated from operations

	Three months ended	
	March 31, 2016	March 31, 2015
	Un-audited	Un-audited
	(Rupees in thousand)	
Profit before tax	1,911,413	1,220,201
Adjustments for:		
Depreciation on property plant & equipment	141,140	137,691
Depreciation on investment property	1,150	888
Amortisation on intangible assets	4,231	4,231
Provision for accumulating compensated absences	19,519	13,570
Net profit on disposal of property, plant and equipment	(41,799)	(12,484)
Exchange loss	3,000	-
Finance costs	108,942	168,686
Provision for doubtful debts	519	1,887
Provisions and unclaimed balances written back	(12)	-
Dividend income	(1,379,094)	(935,425)
Profit before working capital changes	769,009	599,245
Effect on cash flow due to working capital changes		
Increase in trade debts	(443,562)	(551,816)
Decrease in stores and spares	87,824	32,683
Decrease in stock-in-trade	51,649	419,431
(Increase) / decrease in loans, advances, deposits, prepayments and other receivables	(5,766)	311,173
(Decrease) / increase in trade and other payables	(102,562)	65,623
	(412,417)	277,094
	<u>356,592</u>	<u>876,339</u>

## 17. Cash and cash equivalents

Cash and bank balances	151,355	132,433
Finances under mark up arrangements - secured	(134,460)	(907,482)
	<u>16,895</u>	<u>(775,049)</u>

## 18. Financial risk management

The Company's activities expose it to a variety of financial risks: market risk (including currency risk, fair value interest rate risk, cash flow interest rate risk and price risk), credit risk and liquidity risk.

The condensed interim financial information does not include all financial risk management information and disclosures required in the annual financial statements, and should be read in conjunction with the Company's annual financial statements as at December 31, 2015.

There have been no significant changes in the risk management policies since the year end.

#### 19. Date of authorisation for issue

This condensed interim financial information was authorised for issue on April 21, 2016 by the Board of Directors of the Company.

#### 20. Events after the balance sheet date


The Board of Directors of the Company has proposed a final cash dividend for the year ended December 31, 2015 of Rs. 15 per ordinary share (2014: Rs. 9 per ordinary share) amounting to Rs. 1,340.692 million (2014: Rs. 786.416 million) in its meeting held on February 25, 2016 for approval of the members at the Annual General Meeting to be held on April 25, 2016, accordingly, dividend appropriation has not been recognized in these financial statements as dividend has not been approved by the members as of the date of authorisation of this condensed interim financial information.

#### 21. Corresponding figures

In order to comply with the requirements of International Accounting Standard 34 - 'Interim Financial Reporting', the condensed interim balance sheet and condensed interim statement of changes in equity have been compared with the balances of annual audited financial statements of preceding financial year; whereas, the condensed interim profit and loss account, condensed interim statement of comprehensive income and condensed interim cash flow statement have been compared with the balances of comparable period of immediately preceding financial year.

Corresponding figures have been rearranged and reclassified, wherever necessary, for the purposes of comparison. However, no significant reclassifications have been made.

  
Towfiq Habib Chinoy  
Chairman

  
Syed Hyder Ali  
Chief Executive & Managing Director

  
Tariq Iqbal Khan  
Director



**Packages Group  
Condensed Consolidated Interim  
Financial Information**

## **DIRECTORS' REPORT ON CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE MONTHS ENDED MARCH 31, 2016**

The Directors of Packages Limited are pleased to submit the un-audited consolidated financial statements of the Group for the first quarter ended March 31, 2016.

### **Group results**

The comparison of the un-audited results for the first quarter ended March 31, 2016 as against March 31, 2015 is as follows:

	<b>Jan - March 2016</b>	<b>Jan - March 2015</b>
	<b>(Rupees in million)</b>	
Invoiced sales - net	<b>6,404</b>	5,240
Profit from operations	<b>870</b>	586
Share of profit / (loss) in associates and joint ventures - net of tax	<b>237</b>	(129)
Investment income	<b>1,232</b>	770
Profit after tax	<b>1,866</b>	812

During the first quarter of 2016, Group has achieved net sales of Rs. 6,404 million against net sales of Rs. 5,240 million achieved during corresponding period of last year representing sales growth of 22% with an operating profit of Rs. 870 million compared to Rs. 586 million generated during the corresponding period of the year 2015 representing an increase of Rs. 284 million, i.e. 48%. This increase in operating profit is attributable to revenue growth, lower fuel and energy costs and operational efficiencies.

Investment income has increased by Rs. 462 million during the first quarter of 2016 over corresponding values of 2015 that is indicative of improved operational performance of the investee companies.

A brief review of the operational performance of the Group companies is as follows:

### **DIC Pakistan Limited**

DIC Pakistan Limited is a non-listed public limited subsidiary of Packages Limited. It is principally engaged in manufacturing, processing and selling of industrial inks. The Company has achieved net sales of Rs. 903 million during the first quarter of the year 2016 as compared to Rs. 797 million of the corresponding period of last year representing sales growth of 13%. This sales growth coupled with prudent management of raw material costs has helped in improved operating results of the Company as it has generated profit before tax of Rs. 142 million during the first quarter of the year 2016 as against Rs. 101 million generated during corresponding period of 2015. Moving forward, the Company will continue its focus on improving operating results through tighter operating cost control, product diversification, price rationalization and better working capital management.

### **Packages Lanka (Private) Limited**

Packages Lanka (Private) Limited is a Sri Lanka based subsidiary of Packages Limited. It is primarily engaged in production of flexible packaging solutions. During the first quarter of 2016, the Company has

achieved sales of SLR 480 million as compared to SLR 442 million of the corresponding period of last year representing sales growth of 9%. This increase in sales growth, waste reduction efforts and reduced fuel prices have helped in improving operating results of the Company as the Company has generated profit before tax of SLR 79 million during the first quarter of the year 2016 as against SLR 51 million generated during corresponding period of 2015. Moving forward, the Company will focus on improving operating results through prudent raw material management and production efficiencies.

#### **Packages Construction (Private) Limited**

The Group's development of a high quality retail mall through its subsidiary, Packages Construction (Private) Limited at its Lahore land is currently underway and is on schedule for completion in 2016.

#### **Flexible Packages Convertors (Pty) Limited**

Flexible Packages Convertors (Pty) Limited is a private limited company based in South Africa. It is principally engaged in the manufacture of flexible packaging material. The Group completed its acquisition of the operations of the business in June 2015. The company has achieved net sales revenue of ZAR 116 million with profit before tax of ZAR 5.6 million for the quarter ended March 31, 2016.



**(Towfiq Habib Chinoy)**  
Chairman  
Lahore, April 21, 2016



**(Syed Hyder Ali)**  
Chief Executive & Managing Director  
Lahore, April 21, 2016

## 31 مارچ 2016 کو ختم ہونے والی سہ ماہی کے لئے

### مجموعی مالیاتی حسابات پر ڈائریکٹرز کی رپورٹ

ٹیکسز لمیٹڈ کے ڈائریکٹرز باسرت پہلی سہ ماہی تھم 31 مارچ 2016 کے لئے گروپ کے غیر آڈٹ شدہ مجموعی مالیاتی حسابات جمع کر رہے ہیں۔

#### گروپ کے نتائج

31 مارچ 2016 کو ختم ہونے والی پہلی سہ ماہی کے لئے غیر آڈٹ شدہ نتائج 31 مارچ 2015 کے مقابلے میں درج ذیل ہیں۔

جنوری۔ مارچ	جنوری۔ مارچ	
2015	2016	
(روپے بلین میں)		
5,240	6,404	انوائسڈ سیلز۔ خالص
586	870	آپریٹنرز سے منافع جات
		منسلکہ اداروں اور جوائنٹ وینچرز میں نفع / نقصان کا حصہ۔
(129)	237	بعد از ٹیکس
770	1,232	سرمایہ کار آمدنی
812	1,866	منافع بعد از ٹیکس

2016 کی پہلی سہ ماہی کے دوران گروپ نے 6,404 ملین روپے کی خالص سیلز حاصل کی جبکہ گزشتہ سال کی اسی مدت کے دوران 5,240 ملین روپے کی خالص سیلز حاصل کی گئی تھیں جس سے 22 فیصد سیلز گروتھ ظاہر ہوتی ہے اس کے ساتھ ساتھ سال رواں میں 870 ملین روپے کا آپریٹنگ منافع حاصل ہوا جو سال 2015 کی اسی مدت کے دوران 586 ملین روپے تھا یعنی گزشتہ سال کے مقابلے میں 284 ملین روپے (48 فیصد) کا اضافہ دیکھنے میں آیا۔ آپریٹنگ منافع میں یہ اضافہ ریونیو میں بہتری، اینڈھن اور توانائی کے کمتر اخراجات اور آپریٹنگل مستعدی سے منسوب ہے۔

سرمایہ کار آمدنی میں 2016 کی پہلی سہ ماہی کے دوران 462 ملین روپے کا اضافہ 2015 کی اسی مدت کے مقابلے میں حاصل ہوا جو کہ سرمایہ کار کمپنیوں کی بہترین آپریٹنگل کارکردگی کا مظہر ہے۔

گروپ کمپنی کی آپریٹنگل کارکردگی کا ایک مختصر جائزہ درج ذیل ہے:

#### ڈی آئی سی پاکستان لمیٹڈ

ڈی آئی سی پاکستان لمیٹڈ ایک نان۔ لسٹڈ پبلک لمیٹڈ کمپنی اور ٹیکسز لمیٹڈ کا ایک ذیلی ادارہ ہے۔ یہ بنیادی طور پر صنعتی انکس (inks) کی تیاری، پراسیسنگ اور فروخت میں مصروف عمل ہے۔ کمپنی نے سال 2016 کی پہلی سہ ماہی کے دوران 903 ملین روپے کی خالص سیلز حاصل کی جبکہ گزشتہ سال کی اسی سہ ماہی کے دوران یہ حجم 797 ملین روپے تھا جس سے 13 فیصد سیلز گروتھ واضح ہوتی ہے۔ سیلز میں بہتری اور خام مال کے محتاط انتظام سے کمپنی کے آپریٹنگ نتائج بہتر بنانے میں مدد ملی اور

اس کے ذریعے سال 2016 کی پہلی سہ ماہی کے دوران 142 ملین روپے کا قبل از ٹیکس منافع حاصل کیا گیا جبکہ 2015 کی اسی مدت کے دوران یہ منافع 101 ملین روپے تھا۔

### پیکجز لنکا (پرائیویٹ) لمیٹڈ

پیکجز لنکا (پرائیویٹ) لمیٹڈ سری لنکا میں قائم پیکجز لمیٹڈ کا ایک ذیلی ادارہ ہے۔ یہ بنیادی طور پر فلکس ایبل پیکیجنگ سولوشنز میں مصروف عمل ہے۔ 2016 کی پہلی سہ ماہی کے دوران کمپنی نے 480 ملین سری لنکن روپے کی سیلز حاصل کی جو گزشتہ سال کی اسی مدت کے دوران 442 ملین سری لنکن روپے تھیں اور اس سے ایک سال میں 9 فیصد سیلز گروتھ واضح ہوئی۔ سیلز گروتھ میں یہ اضافہ خام مال میں ضیاع کو روکنے کی کوششوں اور ایندھن کے نرخوں میں کمی سے ممکن ہوا جس سے کمپنی کے آپریٹنگ نتائج کو بہتر بنانے میں مدد ملی جس سے کہ سال 2016 کی پہلی سہ ماہی کے دوران 79 ملین سری لنکن روپے کا قبل از ٹیکس منافع حاصل کیا گیا جبکہ سال 2015 کی اسی مدت کے دوران قبل از ٹیکس منافع 51 ملین سری لنکن روپے تھا۔

### پیکجز کنسٹرکشن (پرائیویٹ) لمیٹڈ

گروپ نے اپنے ذیلی ادارے پیکجز کنسٹرکشن (پرائیویٹ) لمیٹڈ کے تحت ایک اعلیٰ معیار کے ریٹیل مال کی تعمیر کا سفر جاری رکھا ہوا ہے جو لاہور میں اس کی اراضی پر زیر تکمیل ہے اور مکمل طور پر سال 2016 میں اسے مکمل کر لیا جائے گا۔

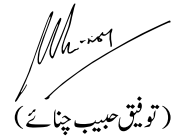
### فلکس ایبل پیکیجز کنورٹرز (پروپرائٹری) لمیٹڈ

فلکس ایبل پیکیجز کنورٹرز (پروپرائٹری) لمیٹڈ ایک پرائیویٹ لمیٹڈ کمپنی ہے جو جنوبی افریقہ میں قائم ہے۔ یہ بنیادی طور پر فلکس ایبل پیکیجنگ میٹریل کی تیاری میں سرگرم عمل ہے۔ گروپ نے جون 2015 میں کاروبار ضم کرنے کا اجازت نامہ حاصل کیا تھا۔ کمپنی نے 31 مارچ 2016 کو ختم ہونے والی سہ ماہی کے دوران 116 ملین ریٹرز کی خالص سیلز اور 5.6 ملین ریٹرز کا قبل از ٹیکس منافع حاصل کیا ہے۔

  
(سید حیدر علی)

چیف ایگزیکٹو اور پیکیجنگ ڈائریکٹر

لاہور، اپریل 21، 2016

  
(توفیق حبیب چنائے)

چیز مین

لاہور، اپریل 21، 2016

**PACKAGES GROUP**  
**CONDENSED CONSOLIDATED INTERIM BALANCE SHEET (UN-AUDITED)**

as at March 31, 2016

	Note	March 31, 2016 <u>Un-audited</u>	December 31, 2015 <u>Audited</u>
(Rupees in thousand)			
<b>EQUITY AND LIABILITIES</b>			
<b>CAPITAL AND RESERVES</b>			
Authorised capital			
150,000,000 (December 31, 2015: 150,000,000) ordinary shares of Rs. 10 each		1,500,000	1,500,000
22,000,000 (December 31, 2015: 22,000,000) 10% non-voting preference shares / convertible stock of Rs. 190 each		4,180,000	4,180,000
Issued, subscribed and paid up capital			
89,379,504 (December 31, 2015: 88,379,504) ordinary shares of Rs. 10 each		893,795	883,795
Reserves		40,414,113	41,606,293
Preference shares / convertible stock reserve		1,235,632	1,309,681
Equity portion of short term loan from shareholder of the Parent Company	6	46,596	46,596
Accumulated profit		4,610,855	4,316,773
		<b>47,200,991</b>	<b>48,163,138</b>
<b>NON CONTROLLING INTEREST</b>		<b>1,781,783</b>	<b>929,139</b>
		<b>48,982,774</b>	<b>49,092,277</b>
<b>NON-CURRENT LIABILITIES</b>			
Long term finances	7	6,897,747	5,762,485
Liabilities against assets subject to finance lease		161,204	192,374
Deferred tax	8	797,759	693,332
Retirement benefits		40,425	40,425
Deferred liabilities		266,588	248,256
		<b>8,163,723</b>	<b>6,936,872</b>
<b>CURRENT LIABILITIES</b>			
Current portion of long-term liabilities - secured		586,419	551,640
Short term loan from shareholder of the Parent Company - unsecured	9	478,110	478,110
Finances under mark up arrangements - secured		591,213	1,183,699
Trade and other payables		3,999,488	4,784,041
Accrued finance cost		499,185	367,612
Provision for tax		37,806	27,323
		<b>6,192,221</b>	<b>7,392,425</b>
<b>CONTINGENCIES AND COMMITMENTS</b>	10	-	-
		<b>63,338,718</b>	<b>63,421,574</b>

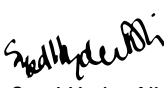
		<b>March 31, 2016</b>	December 31, 2015
	<b>Note</b>	<b>Un-audited</b>	<b>Audited</b>
<b>(Rupees in thousand)</b>			
<b>ASSETS</b>			
<b>NON-CURRENT ASSETS</b>			
Property, plant and equipment	11	<b>5,703,315</b>	5,538,426
Intangible assets		<b>160,993</b>	150,437
Investment property		<b>6,459,838</b>	5,110,248
Investments accounted for under equity method	12	<b>14,174,471</b>	13,620,616
Other long term investments	13	<b>25,538,484</b>	28,478,865
Long term loans and deposits		<b>41,155</b>	40,384
		<b>52,078,256</b>	52,938,976

**CURRENT ASSETS**

Stores and spares		<b>452,385</b>	539,550
Stock-in-trade		<b>2,811,051</b>	2,715,346
Trade debts		<b>3,442,168</b>	2,874,022
Loans, advances, deposits, prepayments and other receivables		<b>899,399</b>	1,369,863
Income tax receivable	14	<b>2,666,516</b>	2,542,123
Cash and bank balances		<b>988,943</b>	441,694
		<b>11,260,462</b>	10,482,598
		<b>63,338,718</b>	63,421,574

The annexed notes 1 to 25 form an integral part of this condensed consolidated interim financial information.

  
Towfiq Habib Chinoy  
Chairman

  
Syed Hyder Ali  
Chief Executive & Managing Director

  
Tariq Iqbal Khan  
Director

**PACKAGES GROUP**  
**CONDENSED CONSOLIDATED INTERIM PROFIT AND LOSS ACCOUNT (UN-AUDITED)**

for the three months ended March 31, 2016

	Note	Three months ended		
		March 31, 2016	March 31, 2015	
		Un-audited	Un-audited	
		(Rupees in thousand)		
Local sales		7,245,777	5,973,335	
Export sales		62,234	70,897	
Gross sales		7,308,011	6,044,232	
Less: Sales tax and excise duty		886,830	790,945	
Commission		16,700	13,107	
		903,530	804,052	
Net sales		6,404,481	5,240,180	
Cost of sales	15	(4,764,970)	(4,158,323)	
<b>Gross profit</b>		<b>1,639,511</b>	<b>1,081,857</b>	
Administrative expenses		(359,944)	(229,007)	
Distribution and marketing costs		(341,732)	(197,300)	
Other operating expenses		(157,298)	(105,855)	
Other operating income		89,130	36,650	
<b>Profit from operations</b>		<b>869,667</b>	<b>586,345</b>	
Finance costs		(129,221)	(183,493)	
Investment income		1,232,000	770,000	
Share of profit / (loss) of investments accounted for using the equity method - net of tax		237,188	(129,407)	
<b>Profit before taxation</b>		<b>2,209,634</b>	<b>1,043,445</b>	
Taxation		(343,201)	(231,223)	
<b>Profit for the period</b>		<b>1,866,433</b>	<b>812,222</b>	
Attributable to:				
Equity holders of the Parent Company		1,794,082	771,753	
Non-controlling interest		72,351	40,469	
		1,866,433	812,222	
<b>Earnings per share from operations</b>				
<b>attributable to equity holders of the Parent Company</b>				
<b>for the period</b>				
<b>Basic earnings per share</b>	Rupees	16	20.22	8.84
<b>Diluted earnings per share</b>	Rupees	16	17.37	7.89

The annexed notes 1 to 25 form an integral part of this condensed consolidated interim financial information.

  
Towfiq Habib Chinoy  
Chairman

  
Syed Hyder Ali  
Chief Executive & Managing Director

  
Tariq Iqbal Khan  
Director



**PACKAGES GROUP**  
**CONDENSED CONSOLIDATED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED)**  
for the three months ended March 31, 2016

	<b>Three months ended</b>	
	<b>March 31, 2016</b>	<b>March 31, 2015</b>
	<b>Un-audited</b>	<b>Un-audited</b>
	<b>(Rupees in thousand)</b>	
Profit for the period	<b>1,866,433</b>	812,222
<b>Other comprehensive income</b>		
<i>Items that may be reclassified subsequently to profit or loss</i>		
Exchange differences on translation of foreign subsidiary	<b>127,045</b>	(4,728)
(Deficit) / surplus on remeasurement of available for sale financial assets	<b>(2,940,381)</b>	3,193,092
<b>Other comprehensive income for the period</b>	<b>(2,813,336)</b>	3,188,364
<b>Total comprehensive (loss) / income for the period</b>	<b>(946,903)</b>	4,000,586
Attributable to:		
Equity holders of the Parent Company	<b>(1,076,067)</b>	3,961,107
Non-controlling interest	<b>129,164</b>	39,479
	<b>(946,903)</b>	4,000,586

The annexed notes 1 to 25 form an integral part of this condensed consolidated interim financial information.

  
Towfiq Habib Chinoy  
Chairman

  
Syed Hyder Ali  
Chief Executive & Managing Director

  
Tariq Iqbal Khan  
Director

**PACKAGES GROUP**  
**CONDENSED CONSOLIDATED INTERIM CASH FLOW STATEMENT (UN-AUDITED)**  
for the three months ended March 31, 2016

	Note	Three months ended	
		March 31, 2016	March 31, 2015
		Un-audited	Un-audited
<b>Cash flow from operating activities</b>			
Cash generated from operations	19	235,097	696,075
Finance cost paid		(28,963)	(186,365)
Taxes paid		(352,684)	(196,634)
Payments for accumulating compensated absences and staff gratuity		(9,019)	(1,587)
<b>Net cash (used in) / generated from operating activities</b>		<b>(155,569)</b>	311,489
<b>Cash flow from investing activities</b>			
Fixed capital expenditure		(1,610,787)	(734,160)
Investments - net		(366,667)	-
Net increase in long term loans and deposits		(771)	(764)
Proceeds from sale of property, plant and equipment		64,563	18,975
Dividends received		1,232,000	770,000
<b>Net cash (used in) / generated from investing activities</b>		<b>(681,662)</b>	54,051
<b>Cash flow from financing activities</b>			
Proceeds from long term finances - secured		1,250,000	-
Proceeds received by NCI on interest acquisition in subsidiary		750,000	-
Liabilities against assets subject to finance lease - net		3,662	330
Dividend paid to equity holders of the Parent Company		(177)	(237)
Dividend paid to non-controlling interest		(26,519)	(97,719)
<b>Net cash generated from / (used in) financing activities</b>		<b>1,976,966</b>	(97,626)
<b>Net increase in cash and cash equivalents</b>		<b>1,139,735</b>	267,913
Cash and cash equivalents at the beginning of the period		(742,005)	(1,147,286)
<b>Cash and cash equivalents at the end of the period</b>	20	<b>397,730</b>	(879,373)

The annexed notes 1 to 25 form an integral part of this condensed consolidated interim financial information.

  
Towfiq Habib Chinoy  
Chairman

  
Syed Hyder Ali  
Chief Executive & Managing Director

  
Tariq Iqbal Khan  
Director

**PACKAGES GROUP**  
**CONDENSED CONSOLIDATED INTERIM STATEMENT OF CHANGES IN EQUITY (UN-AUDITED)**  
for the three months ended March 31, 2016

	Attributable to equity holders of the Parent Company								Non-controlling interest	Total Equity		
	Share capital	Share premium	Exchange difference on translation of foreign subsidiary	Fair Value reserve	General reserve	Preference shares / convertible stock reserve	Other reserves relating to associates & Joint venture	Equity portion of short term loan			Accumulated profit	Total
	( R u p e e s i n t h o u s a n d )											
<b>Balance as on December 31, 2014 (audited)</b>	863,795	3,232,831	19,617	29,223,250	12,310,333	1,571,699	(26,708)	-	3,397,572	50,592,389	392,866	<b>50,985,255</b>
<b>Appropriation of funds</b>												
Transferred to general reserve	-	-	-	-	1,500,000	-	-	-	(1,500,000)	-	-	-
<b>Transactions with owners recognized directly in equity</b>												
Conversion of preference shares/convertible stock into ordinary share capital (1,000,000) ordinary shares of Rs.10 each	10,000	177,969	-	-	-	(74,049)	-	-	-	113,920	-	<b>113,920</b>
Dividend relating to 2014 paid to non-controlling interests	-	-	-	-	-	-	-	-	-	-	(97,719)	<b>(97,719)</b>
<b>Total transactions with owners, recognized directly in equity</b>	<b>10,000</b>	<b>177,969</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>(74,049)</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>113,920</b>	<b>(97,719)</b>	<b>16,201</b>
<b>Total comprehensive income for the period ended March 31, 2015</b>												
Profit for the period	-	-	-	-	-	-	-	-	771,753	771,753	40,469	<b>812,222</b>
<b>Other comprehensive income:</b>												
Surplus on remeasurement of available for sale financial assets	-	-	-	3,193,092	-	-	-	-	-	3,193,092	-	<b>3,193,092</b>
Exchange difference on translation of foreign subsidiary	-	-	(3,738)	-	-	-	-	-	-	(3,738)	(990)	<b>(4,728)</b>
<b>Total comprehensive (loss) / income for the period</b>	<b>-</b>	<b>-</b>	<b>(3,738)</b>	<b>3,193,092</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>771,753</b>	<b>3,961,107</b>	<b>39,480</b>	<b>4,000,586</b>
<b>Balance as on March 31, 2015 (un-audited)</b>	<b>873,795</b>	<b>3,410,800</b>	<b>15,879</b>	<b>32,416,342</b>	<b>13,810,333</b>	<b>1,497,650</b>	<b>(26,708)</b>	<b>-</b>	<b>2,669,325</b>	<b>54,667,416</b>	<b>334,627</b>	<b>55,002,042</b>
Share of other reserves of investments accounted for under equity method	-	-	-	-	-	-	8,997	-	-	8,997	-	<b>8,997</b>
<b>Transactions with owners, recognized directly in equity</b>												
Final dividend for the year ended December 31, 2014 Rs. 9 per share	-	-	-	-	-	-	-	-	(786,416)	(786,416)	-	<b>(786,416)</b>
Dividend relating to 2014 paid to non-controlling interests	-	-	-	-	-	-	-	-	-	-	1,899	<b>1,899</b>
Conversion of preference shares / convertible stock into ordinary share capital (1,000,000) ordinary shares of Rs.10 each	10,000	177,969	-	-	-	(187,969)	-	-	-	-	-	-
Non controlling interests on acquisition of subsidiary Flexible Packages Convertors (Proprietary) Limited	-	-	-	-	-	-	-	-	-	-	711,793	<b>711,793</b>
Equity portion of short term loan from shareholder of the parent company (note-6)	-	-	-	-	-	-	-	46,596	-	46,596	-	<b>46,596</b>
<b>Total transactions with owners, recognized directly in equity</b>	<b>10,000</b>	<b>177,969</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>(187,969)</b>	<b>-</b>	<b>46,596</b>	<b>(786,416)</b>	<b>(739,820)</b>	<b>713,692</b>	<b>(26,128)</b>
<b>Total comprehensive income for the period ended December 31, 2015</b>												
Profit for the period	-	-	-	-	-	-	-	-	2,529,191	2,529,191	55,245	<b>2,584,436</b>
<b>Other comprehensive income:</b>												
Remeasurement of retirement benefit asset / liability-net of tax	-	-	-	-	-	-	-	-	(95,327)	(95,327)	(244)	<b>(95,571)</b>
Exchange difference on translation of foreign subsidiary	-	-	(255,074)	-	-	-	-	-	-	(255,074)	(174,181)	<b>(429,255)</b>
Deficit on remeasurement of available for sale financial assets	-	-	-	(7,937,114)	-	-	-	-	-	(7,937,114)	-	<b>(7,937,114)</b>
Other comprehensive income of investments accounted for under equity method	-	-	-	-	-	-	(15,131)	-	-	(15,131)	-	<b>(15,131)</b>
<b>Total comprehensive (loss) / income for the period</b>	<b>-</b>	<b>-</b>	<b>(255,074)</b>	<b>(7,937,114)</b>	<b>-</b>	<b>-</b>	<b>(15,131)</b>	<b>-</b>	<b>2,433,864</b>	<b>(5,773,455)</b>	<b>(119,180)</b>	<b>(5,892,635)</b>
<b>Balance as on December 31, 2015 (audited)</b>	<b>883,795</b>	<b>3,588,769</b>	<b>(239,195)</b>	<b>24,479,228</b>	<b>13,810,333</b>	<b>1,309,681</b>	<b>(32,842)</b>	<b>46,596</b>	<b>4,316,773</b>	<b>48,163,138</b>	<b>929,139</b>	<b>49,092,276</b>
<b>Appropriation of funds</b>												
Transferred to general reserve	-	-	-	-	1,500,000	-	-	-	(1,500,000)	-	-	-
<b>Transactions with owners recognized directly in equity</b>												
Conversion of preference shares/convertible stock into ordinary share capital (1,000,000) ordinary shares of Rs.10 each	10,000	177,969	-	-	-	(74,049)	-	-	-	113,920	-	<b>113,920</b>
Dividend relating to 2015 paid to non-controlling interests	-	-	-	-	-	-	-	-	-	-	(26,519)	<b>(26,519)</b>
Interest acquired in subsidiary Packages Construction (Pvt) Limited by Non-Controlling Interest	-	-	-	-	-	-	-	-	-	-	750,000	<b>750,000</b>
<b>Total transactions with owners, recognized directly in equity</b>	<b>10,000</b>	<b>177,969</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>(74,049)</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>113,920</b>	<b>723,481</b>	<b>837,401</b>
<b>Total comprehensive income for the period ended March 31, 2016</b>												
Profit for the period	-	-	-	-	-	-	-	-	1,794,082	1,794,082	72,351	<b>1,866,433</b>
<b>Other comprehensive income:</b>												
Deficit on remeasurement of available for sale financial assets	-	-	-	(2,940,381)	-	-	-	-	-	(2,940,381)	-	<b>(2,940,381)</b>
Exchange difference on translation of foreign subsidiary	-	-	70,232	-	-	-	-	-	-	70,232	56,812	<b>127,045</b>
<b>Total comprehensive income / (loss) for the period</b>	<b>-</b>	<b>-</b>	<b>70,232</b>	<b>(2,940,381)</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>1,794,082</b>	<b>(1,076,067)</b>	<b>129,164</b>	<b>(946,903)</b>
<b>Balance as on March 31, 2016 (un-audited)</b>	<b>893,795</b>	<b>3,766,738</b>	<b>(168,963)</b>	<b>21,538,847</b>	<b>15,310,333</b>	<b>1,235,632</b>	<b>(32,842)</b>	<b>46,596</b>	<b>4,610,855</b>	<b>47,200,991</b>	<b>1,781,783</b>	<b>48,982,774</b>

The annexed notes 1 to 25 form an integral part of this condensed consolidated interim financial information.

  
Towfiq Habib Chinoy  
Chairman

  
Syed Hyder Ali  
Chief Executive & Managing Director

  
Tariq Iqbal Khan  
Director

**PACKAGES GROUP**  
**NOTES TO AND FORMING PART OF THE CONDENSED CONSOLIDATED INTERIM**  
**FINANCIAL INFORMATION (UN-AUDITED)**

for the three months ended March 31, 2016

**1. Legal status and nature of business**

Packages Limited (the Parent Company) and its subsidiaries, DIC Pakistan Limited, Packages Lanka (Private) Limited, Packages Construction (Private) Limited and Anemone Holdings Limited (together, 'the Group') are engaged in the following businesses:

Packaging: Representing manufacture and sale of packing materials and tissue products

Inks: Representing manufacture and sale of finished and semi finished inks.

Construction: Representing all type of construction activities and development of real estate.

The Group also holds investment in companies engaged in the manufacture and sale of paper, paperboard and corrugated boxes, biaxially oriented polypropylene (BOPP) film and cast polypropylene (CPP) film, plastic and companies engaged in insurance business.

The registered office of the Group is situated at 4th Floor, the Forum, Suite No. 416 - 422, G-20, Block 9, Khayaban-e-Jami, Clifton, Karachi, Pakistan. Head office is located at Shahrah-e-Roomi, P.O. Amer Sidhu, Lahore, Pakistan.

**2. Basis of preparation**

These condensed consolidated financial statements have been prepared in accordance with the requirements of the Companies Ordinance, 1984 ('the Ordinance') and the approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board and Islamic Financial Accounting Standards (IFAS) issued by the Institute of Chartered Accountants of Pakistan as are notified under the Companies Ordinance, 1984, provisions of and directives issued under the Companies Ordinance, 1984. Wherever the requirements of the Companies Ordinance, 1984 or directives issued by Securities and Exchange Commission of Pakistan differ with the requirements of IFRS or IFAS, the requirements of the Companies Ordinance, 1984 or the requirements of the said directives prevail.

**3. Significant accounting policies**

**3.1** The accounting policies adopted for the preparation of this condensed consolidated interim financial information are the same as those applied in the preparation of preceding annual published financial statements of the Group for the year ended December 31, 2015 except for the adoption of new accounting policies as referred to in note 3.2.1.

**3.2 Initial application of standards, amendments or an interpretation to existing standards**

The following amendments to existing standards have been published that are applicable to the Group's financial statements covering annual periods, beginning on or after the following dates:

**3.2.1 Amendments to published standards effective in current year**

New and amended standards and interpretations mandatory for the first time for the financial year beginning January 01, 2016:

Annual improvements 2014 are applicable for annual periods beginning on or after January 01, 2016. The amendments include changes from the 2012-14 cycle of the annual improvements project that affect 4 standards: IFRS 5, 'Non current assets held for sale and discontinued operations' regarding methods of disposal, IFRS 7, 'Financial instruments: Disclosures' with consequential amendments to IFRS 1 regarding servicing contracts, IAS 19, 'Employee benefits' regarding discount rates and IAS 34, 'Interim financial reporting' regarding disclosure of information. These amendments do not have a material impact on the Group's financial statements.

Amendments to IAS 16, 'Property, plant and equipment' and IAS 38, 'Intangible assets' are applicable on accounting periods beginning on or after January 01, 2016. IASB has clarified that the use of revenue based methods to calculate the depreciation of an asset is not appropriate because revenue generated by an activity that includes the use of an asset generally reflects factors other than the consumption of the economic benefits embodied in the asset. The IASB has also clarified that revenue is generally presumed to be an inappropriate basis for measuring the consumption of the economic benefits embodied in an intangible asset. These amendments do not have a material impact on the Group's financial statements.

IAS 27 (Amendments), 'Separate financial statements' are applicable on accounting periods beginning on or after January 1, 2016. These provide entities the option to use the equity method to account for investments in subsidiaries, joint ventures and associates in their separate financial statements. These amendments do not have a material impact on the Group's financial statements.

Amendments to IFRS 10, 'Consolidated financial statements' and IAS 28, 'Investments in associates and joint ventures' are applicable on accounting periods beginning on or after January 01, 2016. These amendments address an inconsistency between the requirements in IFRS 10 and those in IAS 28 in dealing with the sale or contribution of assets between an investor and its associate or joint venture. The main consequence of the amendments is that a full gain or loss is recognised when a transaction involves a business, whether it is housed in a subsidiary or not. A partial gain or loss is recognised when a transaction involves assets that do not constitute a business, even if these assets are housed in a subsidiary. These amendments do not have a material impact on the Group's financial statements.

Amendments to IFRS 10, 'Consolidated financial statements' and IAS 28, 'Investments in associates and joint ventures' are applicable on accounting periods beginning on or after January 01, 2016. These amendments clarify the application of the consolidation exception for investment entities and their subsidiaries. These amendments do not have a material impact on the Group's financial statements.

IFRS 11 (Amendment), 'Joint arrangements' on acquisition of an interest in a joint operation is applicable on accounting periods beginning on or after 01 January 2016. This amendment adds new guidance on how to account for the acquisition of an interest in a joint operation that constitutes a business. The amendments specify the appropriate accounting treatment for such acquisitions. These amendments do not have a material impact on the Group's financial statements.

IFRS 14, 'Regulatory deferral accounts' is applicable on accounting periods beginning on or after January 01, 2016. This standard permits first time adopters to continue to recognise amounts related to rate regulation in accordance with their previous GAAP requirements when they adopt IFRS. However, to enhance comparability with entities that already apply IFRS and do not recognise such amounts, the standard requires that the effect of rate regulation must be presented separately from other items. These amendments do not have a material impact on the Group's financial statements.

Amendments to IAS 1, 'Presentation of financial statements' on the disclosure initiative is applicable

on annual periods beginning on or after January 01, 2016, subject to EU endorsement. These amendments are part of the IASB initiative to improve presentation and disclosure in financial reports. These amendments do not have a material impact on the Group's financial statements.

### **3.2.2 Standards, amendments and interpretations to existing standards that are not yet effective**

The following amendments and interpretations to existing standards have been published and are mandatory for the Group's accounting periods beginning on or after January 01, 2016 or later periods, but the Group has not early adopted them:

IFRS 9, 'Financial instruments' - classification and measurement is applicable on accounting periods beginning on or after January 01, 2015. This standard on classification and measurement of financial assets and financial liabilities will replace IAS 39, 'Financial instruments: Recognition and measurement'. IFRS 9 has two measurement categories: amortised cost and fair value. All equity instruments are measured at fair value. A debt instrument is measured at amortised cost only if the entity is holding it to collect contractual cash flows and the cash flows represent principal and interest. For liabilities, the standard retains most of the requirements of IAS 39. These include amortised-cost accounting for most financial liabilities, with bifurcation of embedded derivatives. The main change is that, in cases where the fair value option is taken for financial liabilities, the part of a fair value change due to an entity's own credit risk is recorded in other comprehensive income rather than the income statement, unless this creates an accounting mismatch. This change will mainly affect financial institutions. This IFRS is under consideration of the relevant Committee of the Institute of Chartered Accountants of Pakistan. The Group has yet to assess the impact of these changes on its financial statements.

'IFRS 9, 'Financial instruments' is applicable on accounting periods beginning on or after January 01, 2018. IASB has published the complete version of IFRS 9, 'Financial Instruments', which replaces the guidance in IAS 39. This final version includes requirements on the classification and measurement of financial assets and liabilities; it also includes an expected credit losses model that replaces the incurred loss impairment model used today. This IFRS is under consideration of the relevant Committee of the Institute of Chartered Accountants of Pakistan. The Group has yet to assess the impact of these changes on its financial statements.

IFRS 15, 'Revenue from contracts with customers' is applicable on accounting periods beginning on or after January 01, 2017. This is a converged standard from the IASB and FASB on revenue recognition. The standard will improve the financial reporting of revenue and improve comparability of the top line in financial statements globally. The Group shall apply this standard from January 01, 2017 and does not expect to have a material impact on its financial statements.

## **4. Taxation**

The provision for taxation for the three months ended March 31, 2016 has been made using the tax rate that would be applicable to expected total annual earnings.

## **5. Estimates**

The preparation of condensed consolidated interim financial statements requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expenses. Actual results may differ from these estimates.

In preparing this condensed consolidated interim financial information, the significant judgments made by management in applying the Group's accounting policies and the key sources of estimation

uncertainty were the same as those that applied to the financial statements for the year ended December 31, 2015, with the exception of changes in estimates that are required in determining the provision for income taxes as referred to in Note 4.

#### 6. Equity portion of short term loan from shareholder of the Parent Company

		<b>March 31, 2016</b>	December 31, 2015
	<b>Note</b>	<b>Un-audited</b>	<b>Audited</b>
<b>(Rupees in thousand)</b>			
Opening balance		<b>46,596</b>	-
Equity portion of loan at initial recognition	9	-	71,302
Less: interest during the period	9	-	(24,706)
Closing balance		<b>46,596</b>	46,596

- 6.1** Interest free loans aggregating to Rs. 600 million (2015: Rs. 600 million) from the shareholder of the Parent Company, as referred to in note 9 has been discounted at a rate of 10.46% (2015: 10.46%), considered to be the rate for a similar instrument, to determine the fair value of the loan. The resulting gain on initial recognition has been classified directly in equity as a capital contribution of the shareholder of the Parent Company accompanying a loan at market terms as referred to in note 9.

#### 7. Long term finances

		<b>March 31, 2016</b>	December 31, 2015
		<b>Un-audited</b>	<b>Audited</b>
<b>(Rupees in thousand)</b>			
Opening balance			
Local currency loans - secured		<b>3,085,950</b>	2,300,000
Foreign currency loans - secured		<b>1,110,352</b>	266,695
Preference shares / convertible stock - unsecured		<b>2,014,894</b>	2,128,815
		<b>6,211,196</b>	4,695,510
Loans obtained during the period			
Local currency loans - secured		<b>1,250,000</b>	985,950
Foreign currency loans - secured		-	921,360
Exchange adjustment on opening book value		<b>(870)</b>	-
		<b>7,460,326</b>	6,602,820
Preference shares converted to ordinary shares		<b>(113,921)</b>	(113,921)
Loans repaid during the period			
Local currency loans - secured		-	(277,703)
		<b>7,346,405</b>	6,211,196
Current portion shown under current liabilities			
Local currency loans - secured		<b>(448,658)</b>	(448,711)
Closing balance		<b>6,897,747</b>	5,762,485

- 7.1** During the period, IFC exercised its right to convert 1,000,000 (December 31, 2015: 2,000,000) preference shares / convertible stock of Rs. 190 into 1,000,000 (December 31, 2015: 2,000,000) ordinary shares of Rs. 10 each. Consequently, the Company converted 1,000,000 (December 31, 2015: 2,000,000) preference shares / convertible stock during the period. Accordingly, the liability portion pertaining to 1,000,000 preference shares / convertible stock (December 31, 2015: 2,000,000) converted into ordinary shares has been transferred to capital and reserves.
- 8.** The Divisional Bench of Sindh High Court in an order dated May 7, 2013 in case of another company has interpreted section 113(2)(c) of the Income Tax Ordinance, 2001 ('the Ordinance') in the manner that the benefit of carry forward of minimum tax paid is not available if otherwise no tax was payable by the company due to taxable loss.

Taking a prudent view on the matter, the Parent Company has not adjusted the net deferred tax liability against aggregate tax credits of Rs. 436.93 million (2015: Rs. 436.93 million) available under section 113 of the Ordinance. Tax credits under section 113 of the Ordinance amounting to Rs. 203.917 million, Rs. 110.934 million and Rs. 122.079 million are set to lapse by the end of years ending on December 31, 2016, 2017 and 2020 respectively.

**9. Short term loan from shareholder of the Parent Company - unsecured**

	<b>March 31, 2016</b>	December 31, 2015
	<b>Un-audited</b>	Audited
	<b>(Rupees in thousand)</b>	
Loan is recognised in the balance sheet as follows:		
Opening balance	<b>478,110</b>	-
Gross proceeds of loan	-	600,000
Equity portion of loan at initial recognition	-	(46,596)
Fair value of the loan at initial recognition	<b>478,110</b>	553,404
Repayment during the year	-	(100,000)
Interest during the period	-	24,706
Closing balance	<b>478,110</b>	478,110

- 9.1** This loan has been obtained from Syed Babar Ali, shareholder of the Parent Company and is interest free. The loan is repayable on June 10, 2016 and has been carried at amortised cost using a market interest rate of 10.46% for a similar instrument.

**10. Contingencies and commitments**

**10.1 Contingencies**

- (i) Claims against the Group not acknowledged as debts Rs. 19.309 million (December 31, 2015: Rs. 20.077 million).
- (ii) Post dated cheques not provided in the condensed interim financial information have been furnished by the Group in favor of the Collector of Customs against custom levies aggregated to Rs. 70.484 million (December 31, 2015: Rs. 72.248 million) in respect of goods imported
- (iii) Guarantees issued in favor of Excise and Taxation officer amounting to Rs. 0.660 million (December 31, 2015: Rs. 0.660 million)
- (iv) Guarantees to Director General Customs amounting to Rs. 15 million (December 31, 2015: Nil)



- (v) Standby letter of credit issued by Habib Bank Limited Pakistan ('HBL Pakistan') in favor of Habib Bank Limited Bahrain ('HBL Bahrain') on behalf of the Parent Company USD 11.770 million (Equivalent to PKR 1,232.319 million) (December 2015: USD 11.770 million (Equivalent to PKR 1,232.781 million))

## 10.2 Commitments in respect of

- (i) Letters of credit and contracts for capital expenditure Rs. 2,738.401 million (December 31, 2015: Rs. 2,875.358 million).
- (ii) Letters of credit and contracts other than for capital expenditure Rs. 421.428 million (December 31, 2015: Rs. 237.869 million).
- (iii) The amount of future payments under operating leases and the period in which these payments will become due are as follows:

Note	March 31, 2016	December 31, 2015
	Un-audited	Audited
	(Rupees in thousand)	
Not later than one year	60,106	75,987
Later than one year and not later than five years	236,585	288,672
Later than five years	133,764	212,751
	<b>430,455</b>	577,410

## 11. Property, plant and equipment

Operating assets - at net book value		
Owned assets	4,539,940	4,643,490
Assets subject to finance lease	713,464	657,575
	11.1 <b>5,253,404</b>	5,301,065
Capital work-in-progress	11.2 <b>449,911</b>	237,361
	<b>5,703,315</b>	5,538,426

### 11.1 Operating assets

Opening net book value	11.1.1 <b>5,301,065</b>	3,932,187
Additions during the period	<b>79,418</b>	2,152,601
	<b>5,380,483</b>	6,084,788
Disposals during the period at book value	<b>(22,756)</b>	(30,945)
Transferred out	-	(6,074)
Depreciation charged during the period	<b>(201,377)</b>	(719,606)
Exchange adjustment on opening book value - net	<b>97,054</b>	(27,098)
	<b>(127,079)</b>	(783,723)
Closing book value	<b>5,253,404</b>	5,301,065

**11.1.1 Following is the detail of additions during the period**

	<b>March 31, 2016</b>	December 31, 2015
<b>Note</b>	<b>Un-audited</b>	<b>Audited</b>
	<b>(Rupees in thousand)</b>	
Freehold land	-	26,641
Buildings on freehold land	<b>75</b>	3,216
Buildings on leasehold land	-	23,439
Plant and machinery	<b>48,364</b>	1,844,702
Other equipment	<b>18,680</b>	112,903
Furniture and fixtures	<b>635</b>	21,657
Vehicles	<b>11,664</b>	120,043
	<b>79,418</b>	2,152,601

**11.2 Capital work-in-progress**

Civil works	<b>28,755</b>	11,229
Plant and machinery	<b>403,130</b>	202,281
Others	<b>18,026</b>	-
Advances	-	23,851
	<b>449,911</b>	237,361

**12. Investments accounted for using the equity method**

Investments in associates	12.1	<b>4,186,130</b>	3,773,974
Investment in joint venture	12.2	<b>9,988,341</b>	9,846,642
		<b>14,174,471</b>	13,620,616

**12.1 Investments in associates**

Opening balance		<b>3,773,974</b>	3,531,225
Interest acquired in associate - Tri-Pack Films Limited		<b>366,667</b>	-
Share of profit from associates - net of tax		<b>95,489</b>	304,931
Share of other comprehensive income - net of tax		-	(6,069)
Share of other reserves of associates		-	8,997
Dividends received during the period		<b>(50,000)</b>	(65,110)
Closing balance	12.1.1	<b>4,186,130</b>	3,773,974

### 12.1.1 Investment in equity instruments of associated companies

	<u>March 31, 2016</u>	<u>December 31, 2015</u>
	<u>Un-audited</u>	<u>Audited</u>
	(Rupees in thousand)	
<b>Quoted</b>		
<b>IGI Insurance Limited</b>		
13,022,093 (December 31, 2015: 13,022,093) fully paid ordinary shares of Rs. 10 each Equity held 10.61% ( 2015: 10.61%) Market value - Rs. 2,877.882 million (December 31, 2015: Rs. 3,080.636 million)	<b>1,382,519</b>	1,313,389
<b>Tri-Pack Films Limited</b>		
10,000,000 (December 31, 2015: 10,000,000) fully paid ordinary shares of Rs. 10 each Equity held 33.33% ( 2015: 33.33%) Market value - Rs. 2,447.762 million (December 31, 2015: Rs. 2,466.8 million) Share deposit money	<b>2,436,944</b> <b>366,667</b>	2,460,585 -
<b>IGI Investment Bank Limited</b>		
4,610,915 (December 31, 2015: 4,610,915) fully paid ordinary shares of Rs. 10 each Equity held 2.17% ( 2015: 2.17%) Market value - Rs. 5.763 million (December 31, 2015: Rs. 7.239 million)	-	-
	<b>4,186,130</b>	<b>3,773,974</b>
<b>12.2 Investment in joint ventures</b>		
Opening balance	<b>9,846,642</b>	9,917,652
Cost of investment	-	10,799
Share of profit / (loss) from joint venture - net of tax	<b>141,699</b>	(72,008)
Share of other comprehensive income from joint venture - net of tax	-	(9,062)
Dividend received	-	(739)
Closing balance	<b>9,988,341</b>	9,846,642
<b>12.2.1 Investment in equity instruments of joint ventures-unquoted</b>		
<b>Bulleh Shah Packaging (Private) Limited</b>		
709,718,013 ( 2015: 709,718,013) fully paid ordinary shares of Rs. 10 each Equity held 65 % ( 2015: 65%)	<b>9,976,493</b>	9,836,339
<b>Plastic Extrusions (Proprietary) Limited</b>		
500 (2015: 500) Fully paid ordinary shares of ZAR 1 each Equity held 50 % ( 2015: 50%)	<b>11,848</b>	10,303
	<b>9,988,341</b>	<b>9,846,642</b>

**13. Other long-term investments**

		<b>March 31, 2016</b>	December 31, 2015
	<b>Note</b>	<b>Un-audited</b>	<b>Audited</b>
<b>(Rupees in thousand)</b>			
<b>Quoted</b>			
<b>Nestle Pakistan Limited</b>			
3,649,248 (December 31, 2015: 3,649,248)			
fully paid ordinary shares of Rs. 10 each			
Equity held 8.05% (December 31, 2015: 8.05%)		<b>25,523,753</b>	28,464,134
Cost - Rs. 5,778.896 million			
(December 31, 2015: Rs. 5,778.896 million)	13.1&13.2		
<b>Unquoted</b>			
<b>Tetra Pak Pakistan Limited</b>			
1,000,000 (December 31, 2015: 1,000,000)			
fully paid non-voting shares of Rs. 10 each	13.1	<b>10,000</b>	10,000
<b>Pakistan Tourism Development Corporation Limited</b>			
2,500 (December 31, 2015: 2,500) fully paid ordinary			
shares of Rs. 10 each		<b>25</b>	25
<b>Orient Match Company Limited</b>			
1,900 (December 31, 2015: 1,900)			
fully paid ordinary shares of Rs. 100 each		-	-
<b>Coca-Cola Beverages Pakistan Limited</b>			
500,000 (December 31, 2015: 500,000)			
fully paid ordinary shares of Rs. 10 each		<b>4,706</b>	4,706
		<b>25,538,484</b>	28,478,865

**13.1** Nestle Pakistan Limited and Tetrapak Pakistan Limited are associated undertakings under the Companies Ordinance 1984. However, for the purpose of measurement, these have been classified as available for sale investments as the group does not have a significant influence over their operations.

**13.2** As of March 31, 2016, an aggregate of 410,000 shares (December 2015: 310,000) of Nestle Pakistan Limited having market value Rs. 2,867.642 million (December 2015: Rs. 2,418.0 million) were pledged in favor of HBL Pakistan against issuance of standby letter of credit in favor of HBL Bahrain as referred to in note 10.1.

**14.** In 1987, the Income Tax Officer (ITO) re-opened the Parent Company's assessments for the accounting years ended December 31, 1983 and 1984 disallowing primarily tax credit given to the Group under section 107 of the Income Tax Ordinance, 1979. The tax credit amounting to Rs. 36.013 million on its capital expenditure for these years was refused on the grounds that such expenditure represented an extension of the Parent Company's undertaking which did not qualify for tax credit under this section in view of the Parent Company's location. The assessments for these years were revised by the ITO on these grounds and taxes reassessed were adjusted against

certain sales tax refunds and the tax credits previously determined by the ITO and set off against the assessments framed for these years.

The Parent Company had filed an appeal against the revised orders of the ITO before the Commissioner of Income Tax (Appeals) [CIT(A)], Karachi. The Commissioner has, in his order issued in 1988, held the assessments reframed by the ITO for the years 1983 and 1984 presently to be void and of no legal effect. The ITO has filed an appeal against the Commissioner's order with the Income Tax Appellate Tribunal (ITAT). The ITAT has in its order issued in 1996 maintained the order of CIT(A). The assessing officer after the receipt of the appellate order passed by CIT (A), has issued notices under section 65 of the Income Tax Ordinance, 1979 and the Parent Company has filed a writ petition against the aforesaid notices with the High Court of Sindh, the outcome of which is still pending.

The amount recoverable Rs. 36.013 million represents the additional taxes paid as a result of the disallowance of the tax credits on reframing of the assessments.

#### 15. Cost of sales

	<b>Three months ended</b>	
	<b>March 31, 2016</b>	<b>March 31, 2015</b>
	<b>Un-audited</b>	<b>Un-audited</b>
	<b>(Rupees in thousand)</b>	
Materials consumed	<b>3,365,071</b>	2,931,580
Salaries, wages and amenities	<b>392,047</b>	303,825
Travelling and conveyance	<b>6,336</b>	6,354
Fuel and power	<b>164,092</b>	184,707
Production supplies	<b>139,321</b>	101,775
Excise duty and sales tax	<b>304</b>	92
Rent, rates and taxes	<b>9,943</b>	3,056
Insurance	<b>10,045</b>	9,765
Repairs and maintenance	<b>102,225</b>	94,172
Packing expenses	<b>115,806</b>	93,198
Depreciation on property, plant and equipment	<b>175,631</b>	145,093
Amortisation of intangible assets	<b>2,433</b>	2,433
Depreciation on assets subject to finance lease	<b>11,887</b>	275
Technical fee and royalty	<b>26,491</b>	19,236
Other expenses	<b>80,751</b>	56,425
	<b>4,602,383</b>	3,951,986
Opening work-in-process	<b>324,838</b>	327,674
Closing work-in-process	<b>(274,042)</b>	(309,765)
Cost of goods produced	<b>4,653,179</b>	3,969,895
Opening stock of finished goods	<b>696,792</b>	741,457
Closing stock of finished goods	<b>(585,001)</b>	(553,029)
	<b>4,764,970</b>	4,158,323

## 16. Earnings per share

Three months ended	
March 31, 2016	March 31, 2015
Un-audited	Un-audited

(Rupees in thousand)

### 16.1 Basic earnings per share

Profit for the period attributable to equity holders of the Parent Company	Rupees in thousand	<b>1,794,082</b>	771,753
Weighted average number of ordinary shares	Numbers	<b>88,709,174</b>	87,301,726
Earnings per share	Rupees	<b>20.22</b>	8.84

### 16.2 Diluted earnings per share

Profit for the period attributable to equity holders of the Parent Company	Rupees in thousand	<b>1,794,082</b>	771,753
Return on preference shares / convertible stock - net of tax	Rupees in thousand	<b>48,628</b>	65,347
		<b>1,842,710</b>	837,100
Weighted average number of ordinary shares	Numbers	<b>88,709,174</b>	87,301,726
Weighted average number of notionally converted preference shares / convertible stock	Numbers	<b>17,357,172</b>	18,764,620
		<b>106,066,346</b>	106,066,346
Diluted earnings per share	Rupees	<b>17.37</b>	7.89

## 17. Transactions with related parties

Relationship with the Group	Nature of transactions	Three months ended	
		March 31, 2016 Un-audited	March 31, 2015 Un-audited
(Rupees in thousand)			
i	Associated Undertakings		
	Purchase of goods and services	147,007	183,159
	Sale of goods and services	1,083	660
	Dividend income	50,000	-
	Sale of property plant & equipment	-	1,834
	Insurance premium	41,481	45,088
	Rental and other income	204	79
	Insurance claim	8	681
	Commission earned	2,836	607
	Investment	366,667	-
ii	Joint Venture		
	Purchase of goods and services	614,422	619,862
	Sale of goods and services	41,159	35,177
	Rental and other income	15,039	13,544
	Sale of property plant & equipment	-	77
iii	Other related parties		
	Purchase of goods and services	79,372	63,430
	Royalty and technical fee - expense	19,081	33,253
iv	Post employment benefit plans		
	Expenses charged in respect of retirement benefit plans	27,986	26,757
v	Key management personnel		
	Salaries and other employee benefits	59,073	42,535

All transactions with related parties have been carried out on mutually agreed terms and conditions.

### Period-end balances

	March 31, 2016	December 31, 2015
	Un-audited	Audited
(Rupees in thousand)		
Receivable from related parties		
Associates	59,527	19,531
Joint Venture	549,582	1,092,315
Other related parties	413	677
Payable to related parties		
Associates	96,106	60,806
Joint Venture	244,404	233,529
Other related parties	37,694	65,360
Post employment benefit plans	16,343	14,590

These are in the normal course of business and are interest free.

## 18. Segment Information

	Packaging Division		Consumer Products Division		Ink Division		Real estate		General & Others		Total	
	Three months ended		Three months ended		Three months ended		Three months ended		Three months ended		Three months ended	
	March 31, 2016	March 31, 2015	March 31, 2016	March 31, 2015	March 31, 2016	March 31, 2015	March 31, 2016	March 31, 2015	March 31, 2016	March 31, 2015	March 31, 2016	March 31, 2015
	Un-audited	Un-audited	Un-audited	Un-audited	Un-audited	Un-audited	Un-audited	Un-audited	Un-audited	Un-audited	Un-audited	Un-audited
Revenue from external customers	4,604,642	3,687,369	1,061,948	918,143	688,563	594,722	-	-	49,328	39,946	6,404,481	5,240,180
Intersegment revenue	122,774	124,474	2,609	3,474	214,074	202,846	-	-	38,522	28,348	377,979	359,142
	4,727,416	3,811,843	1,064,557	921,617	902,637	797,568	-	-	87,850	68,294	6,782,460	5,599,322
Segment profit before tax	586,568	375,267	157,921	129,481	142,496	100,885	(14,580)	(21,244)	1,247,388	753,952	2,119,793	1,338,341
Segment assets	8,631,177	8,449,722	1,605,023	1,427,980	1,465,166	1,310,250	3,567,429	5,107,501	1,927,669	1,145,445	17,196,464	17,440,898
Reconciliation of profit												
			Three months ended									
			March 31, 2016	March 31, 2015								
			Un-audited	Un-audited								
			(Rupees in thousand)									
Profit for reportable segments			2,119,793	1,338,341								
Profit / (loss) from associates and joint venture - net of tax			187,188	(129,407)								
Intercompany consolidation adjustments			(97,347)	(165,489)								
Profit before tax			2,209,634	1,043,445								

## 19. Cash generated from operations

	Three months ended	
	March 31, 2016	March 31, 2015
	Un-audited	Un-audited
	(Rupees in thousand)	
Profit before taxation	2,209,634	1,043,445
Adjustments for:		
Depreciation on property, plant and equipment	201,377	155,755
Depreciation on investment property	820	559
Amortisation on intangible assets	4,917	4,690
Provision for accumulating compensated absences and staff gratuity	27,351	21,567
Exchange adjustments	13,370	1,962
Provision for doubtful debts	519	1,887
Provisions and unclaimed balances written back	(12)	-
Net profit on disposal of property, plant and equipment	(41,807)	(12,480)
Finance costs	129,221	183,493
Dividend income from other investments	(1,232,000)	(770,000)
Share of (profit) / loss of investments accounted for using the equity method	(237,188)	129,407
Profit before working capital changes	1,076,202	760,285
Effect on cash flow due to working capital changes		
Decrease in stores and spares	87,165	36,664
(Increase) / decrease in stock in trade	(95,705)	459,532
Increase in trade debts	(568,665)	(589,406)
(Increase) / decrease in loans, advances, deposits, prepayments and other receivables	(36,086)	7,720
(Decrease) / increase in trade and other payables	(227,814)	21,280
	(841,105)	(64,210)
	235,097	696,075



## 20. Cash and cash equivalents

	Three months ended	
	March 31, 2016	March 31, 2015
	Un-audited	Un-audited
	(Rupees in thousand)	
Cash and bank balances	988,943	457,271
Finances under markup arrangements - secured	(591,213)	(1,336,644)
	<u>397,730</u>	<u>(879,373)</u>

## 21. Financial risk management

The Group's activities expose it to a variety of financial risks: market risk (including currency risk, fair value interest rate risk, cash flow interest rate risk and price risk), credit risk and liquidity risk.

The condensed interim financial information does not include all financial risk management information and disclosures required in the annual financial statements, and should be read in conjunction with the Group's annual financial statements as at December 31, 2015.

There have been no changes in the risk management policies since the year end.

## 22. Detail of subsidiaries

### Name of the subsidiaries

	Accounting year end	Percentage of holding	Country of incorporation
Anemone Holdings Limited	December 31	100.00%	Mauritius
Calcipack (Private) Limited	December 31	100.00%	Pakistan
DIC Pakistan Limited	December 31	54.98%	Pakistan
Flexible Packages Converters (Proprietary) Limited	February 28	55.00%	South Africa
Packages Construction (Private) Limited	December 31	80.13%	Pakistan
Packages Lanka (Private) Limited	December 31	79.07%	Sri Lanka

## 23. Date of authorization for issue

This condensed consolidated interim financial information was authorized for issue on April 21, 2016 by the Board of Directors of the Parent Company.

## 24. Events after balance sheet date

The Board of Directors of the Parent Company has proposed a final cash dividend for the year ended December 31, 2015 of Rs. 15 per ordinary share (2014: Rs. 9 per ordinary share) amounting to Rs. 1,340.692 million (2014: Rs. 786.416 million) in its meeting held on February 25, 2016 for approval of the members at the Annual General Meeting to be held on April 25, 2016, accordingly, dividend appropriation has not been recognized in these financial statements as dividend has not been approved by the members as of the date of authorisation of this condensed interim financial information.

## 25. Corresponding figures

In order to comply with the requirements of International Accounting Standard 34 - 'Interim Financial Reporting', the condensed interim balance sheet and condensed interim statement of changes in equity have been compared with the balances of annual audited financial statements of preceding financial year; whereas, the condensed interim profit and loss account, condensed interim statement of comprehensive income and condensed interim cash flow statement have been compared with the balances of comparable period of immediately preceding financial year.

Corresponding figures have been rearranged and reclassified, wherever necessary, for the purposes of comparison. However, no significant reclassifications have been made.



Towfiq Habib Chinoy  
Chairman



Syed Hyder Ali  
Chief Executive & Managing Director



Tariq Iqbal Khan  
Director

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